



# Our Journey So Far

June 2026





C-Res was first established in 2012 to deliver BHP's Local Buying Program in Queensland for BMA and administer the Local Buying Foundation. Since then, the continuing success has seen it expand to all BHP Minerals Australia Assets, along with the Foundation in eligible communities across Queensland, New South Wales, South Australia and Western Australia.

C-Res is committed to building sustainable business communities in the regions where we live and work. With deep expertise in local content and procurement-to-pay systems, C-Res simplifies how BHP meet their social value pillars. Our unrelenting focus on customer service ensures that both buyers and suppliers receive direct, responsive support throughout their journey.



BHP's Local Buying Program provides a unique and easy-to-use purchasing platform that connects small, local and Indigenous businesses with BHP and BMA. Through this purpose-built system, supplying to BHP is made simpler and more accessible for businesses that may otherwise face barriers to entry.

- *Providing opportunities for local businesses:* BHP's Local Buying Program opens doors for small and Indigenous suppliers to engage directly with BHP/BMA, creating real economic opportunities.
- *Reduced payment terms:* With streamlined processes and a digital platform, suppliers benefit from reduced payment terms. On average, just 7 days from invoice receipt, improving cash flow and business sustainability.
- *Direct support and customer service:* C-Res provides hands-on training and support to both buyers and suppliers, ensuring a seamless experience and adding value at every step.



AN INITIATIVE OF THE LOCAL BUYING PROGRAM

The Local Buying Foundation, administered by C-Res, is a key enabler of regional economic development. A percentage of every approved work opportunity is invested in projects and programs that build the capability and capacity of local businesses.

- *Building sustainable business communities:* Supporting initiatives that strengthen local business sustainability, helping them grow, adapt and thrive in competitive markets.
- *Increasing access and opportunity:* Funding targeted development programs with initiatives that equip local businesses with the skills, knowledge and resources needed to grow and be successful.

# THE JOURNEY



## 2013

- Expansion to BMC operations adding Nebo, Queensland to BMA Local Buying Program

## 2015

- Expansion of Bowen Basin communities to include Central Highlands and Isaac regions
- Mackay region included in all BMA and BMC work

## 2017

- LBF launched in New South Wales
- LBP review by PwC and determined to be the local procurement model of choice for BHP Minerals Australia
- Expansion to Western Australia for BHP Iron Ore operations
- Expansion to South Australia for BHP's Olympic Dam operations

## 2019

- LBP model replicated in Chile
- AUD\$300 million Approved Spend milestone
- 25,000 Work Opportunities released
- BHP Big Thanks Voucher program
- Introduction of BHP Operations Services and BHP Group to LBP

## 2021

- LBF launches in South Australia
- LBP payment terms reduced from 21 to 7 days from receipt of claim

## 2023

- AUD\$1billion Actual Spend milestone
- Trading Tracks program expands into Western Australia
- Addition of BHP Oak Dam (South Australia) and BHP Kwinana (Western Australia) to LBP
- SAP-Ariba Portal Integration

## 2025

- AUD\$1.5billion Actual Spend milestone
- 100,000 Work Instructions milestone reached

## 2012



- BMA Local Buying Program established in Bowen Basin, Queensland
- Servicing Blackwater, Capella, Emerald, Dysart and Moranbah regions
- Founding partnership between BMA and MWREDC
- MWREDC established C-Res (Qld) Pty Ltd to independently deliver the BMA Local Buying Program
- Local Buying Community Foundation established

## 2014

- Expansion to BMA Hay Point Coal Terminal adding Mackay, Queensland to the Program
- MWREDC placed into care and maintenance but continues as parent entity for C-Res (Qld) Pty Ltd

## 2016



- First interstate expansion to New South Wales servicing Muswellbrook, Singleton and Upper Hunter shires
- BHP Mt Arthur Coal now included in the Program
- Greater Whitsunday Alliance (GW3) assumes MWREDC's structure and is now parent entity for C-Res (Qld) Pty Ltd
- BMA Local Buying Program rebranded as Local Buying Program (LBP) and Local Buying Community Foundation rebranded as Local Buying Foundation

## 2018

- AUD\$250 million Approved Spend injected into small business through the Local Buying Program
- 20,000 Work Opportunities released
- 1,600 registered suppliers

## 2020

- C-Res supports BHP to implement the Vital Resources Fund (VRF) in response to Covid-19 challenges
- AUD\$500 million Approved Spend milestone
- LBF launches in Western Australia
- LBP launches in the Shire of Exmouth and Shire of Ashburton in Western Australia for BHP's WAAPU

## 2022

- Expansion to BHP Nickel West operations, Western Australia
- BMC divested and exits LBP
- Stanmore Resources utilised LBP during BMC ownership transition
- C-Res and BHP celebrate 10 years of LBP and LBF in Queensland
- Trading Tracks program launched in Queensland
- WAAPU divested and exits LBP

## 2024

- New LBF grant management platform launched - Optible
- BHP Blackwater and BHP Daunia divested, exits LBP
- Copper SA integration with BHP Carapateena and BHP Prominent Hill

## 2026

- SA Trading Tracks pilot begins in the Upper Spencer Gulf region
- NSWEC celebrates a decade of participation in the LBP

# LEGAL AND OPERATIONAL STRUCTURE

This structure enables the delivery of an independent and high quality program for BHP and its communities.

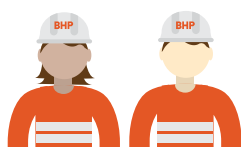
# BHP

Queensland, New South Wales, South Australia and  
Western Australia Supply Opportunities



**LOCAL BUYING PROGRAM**  
BUILDING OUR FUTURE TOGETHER

**LOCALBUYING FOUNDATION**  
AN INITIATIVE OF THE LOCAL BUYING PROGRAM



**BHP Employees**



**Local Businesses/Suppliers**



**Local Communities, Industry  
and Business Groups**

## GLOSSARY

**BMA** BHP Mitsubishi Alliance

**BMC** BHP Mitsui Coal

**C-Res** is short for "Community Resourcing for the Future"

**C-Res** was established as a wholly owned subsidiary of MWREDC; now known as Greater Whitsunday Alliance

**Greater Whitsunday Alliance (GW3)** Independent economic body representing Mackay, Isaac and Whitsunday regions, also acts as the parent company for C-Res

**LBF** Local Buying Foundation

**LBP** Local Buying Program

**MWREDC** Mackay Whitsunday Regional Economic Development Corporation

**PwC** Pricewaterhouse Coopers

**Small business** in the LBP is defined as businesses with an annual turnover less than AUD\$10M

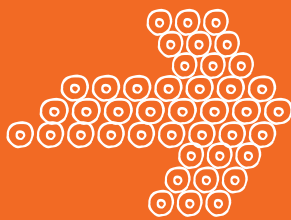
**TSA** Transitional Services Agreement

**Trading Tracks** an LBF/BHP funded Indigenous business support program

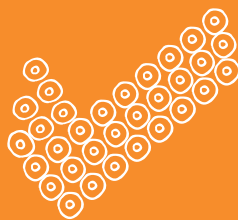
**WAAPU** Western Australia Australian Petroleum Unit

# PURPOSE

Connect small business to big business  
for sustained economic and social impact.

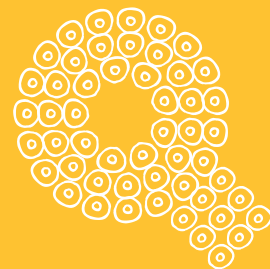


# VALUES



# VISION

Increasing spend and business growth  
in small, local and Indigenous businesses.



**We have a commitment to respecting all that we deal with; operating with the highest integrity whilst continuing to have empathy that builds trust in our product, people and brand.**

## Respect

To acknowledge, appreciate and value people, ourselves and our organisation.

We treat people with courtesy, accept and value their opinions, beliefs and cultures even if they differ to own own.

## Trust

Placing confidence in the truth, character or ability in someone or something.

We are honest, reliable and consistent in our actions, aiming to earn and develop trust.

## Integrity

The quality of being honest and having moral and ethical principals.

We place our morals, ethics and honesty in front of our decisions and actions.

## Empathy

Being aware of, sensitive to and understanding the feelings others.

We listen, care, and try to understand the situation from the perspective of the other person.

