



2023-2024 ANNUAL SUMMARY

LOCAL BUYING
PROGRAM
BUILDING OUR FUTURE TOGETHER

BHP

BMA
BHP Mitsubishi Alliance

C·RES
COMMUNITY RESOURCING
FOR THE FUTURE

PROUDLY DELIVERING THE LOCAL BUYING PROGRAM IN PARTNERSHIP

**LOCALBUYING
FOUNDATION**
AN INITIATIVE OF THE LOCAL BUYING PROGRAM



Driving sustainable growth

A message from
Tracey Cuttriss-Smith
C-Res CEO

The focus of our Board and management team has always been on driving sustainable growth, and we have built our team safe in the knowledge that they are also committed to helping our small, local and Indigenous businesses build better, more economically sustainable communities.

Our team's diverse backgrounds, experiences and perspectives are a source of innovation and competitive advantage, while Our Vision, Purpose and Values steer us in making sound, ethical decisions that shape our reputation. Through this diversity, we have been able to create success through innovative solutions, always being mindful of our suppliers and regional businesses.

The end of 2023 saw some impactful changes begin as the divestment of the Blackwater and Daunia mines in Queensland was announced. We thank BHP/BMA for their support of the Program through these operations and acknowledge the contributions they have made to the surrounding regional Queensland communities.

Together with a planned upgrade to BHP's global SAP system, our team, alongside BHP, ensured our high quality service was maintained for our suppliers. Together with BHP, we successfully implemented strategies that provided temporary changes to our transactions. This provided measures to ensure the system outage did not impact our suppliers significantly.

The success of both changes within the Program is a testament to the strength of our systems, as well as the resilience of the teams behind the Program.

As one door closes, many more open, and CopperSA BHP operations expanded with the

inclusion of BHP Carrapateena and BHP Prominent Hill sites. For us, these means many more exciting opportunities for our suppliers, local businesses and regional centres.

With the addition of these assets, we look ahead to not only ensure we are engaging new businesses on our Program, but promoting and supporting our already established businesses. This compliments our dedication to Indigenous business growth, which is reflected in our increasing network of suppliers and stakeholders. Launching the WA Trading Tracks was an important step towards supporting the sustainability of Traditional Owner and Indigenous business communities, and we are proud to be a part of this vital program.

Our IT team worked on the inclusion of Data Modelling, which indicated the direct increase of output of \$280m corresponded to the creation of an estimated 362 jobs. From this direct expansion in the economy, flow-on supply-chain effects in terms of local purchases of goods and services are anticipated, and it is estimated that these indirect impacts would result in the gain of a further 229 jobs.

Together with the final piece of our local buying cycle, regional organisations funded by the Local Buying Foundation are achieving transformational change because of the opportunities they offer. The \$1.39m invested in the people in our communities have seen success stories, such as the Industry Engagement Officer role in Port Augusta, South Australia, go from strength to strength. With an increase of spend in the region, facilitating business engagement and alliances has never been more important.

Together with BHP, we reflect on our achievements, as well as the hurdles of FY24, as we look towards a successful FY25.

“

BHP is 100% committed to making a difference for the small, local and Indigenous business communities in the regions in which we operate. The success of our partnership with C-Res is something we are very proud of, because jointly we do what is right.

The contributions being made to our communities by the BHP Local Buying Program and Local Buying Foundations ensures small, local and Indigenous businesses remain sustainable into the future.

”

*Ignacio Garrido | BHP
Global Lead for Local Procurement*



C-Res CEO, Tracey Cuttriss-Smith with BHP’s Ignacio Garrido at the Newman Meet the Buyer event in October 2023

BHP Local Buying Program

If we take a trip back in time to about 12 years ago, a conversation was had around local procurement by BHP and BMA and these three questions were asked:

- How do we make it easier for small, local and Indigenous businesses to connect with BHP?

- How do we provide an efficient way for BHP to engage with these small, local and Indigenous businesses within the BHP footprints?
- How do we then build the sustainability of these business communities?

Using a combination of technology and pure people power the BHP Local Buying Program was created.

In FY24, 1,574 small, local and Indigenous businesses were approved Local Buying Program suppliers, providing goods and services to BHP assets across Australia. Prioritising the sourcing of local goods and services ensures the sustainability of regional economic growth and employment, strengthening relationships within local communities.

The BHP Local Buying Program is tailored to meet the unique needs of small businesses, offering them access to significant business opportunities, enhancing their capabilities, and promoting long-term growth and success.

Recognising the challenges experienced by smaller businesses to engage as a supplier to BHP, the BHP Local Buying Program has made it simpler and easier for small, local and Indigenous businesses to competitively bid for supply opportunities released by BHP and BHP Mitsubishi Alliance (BMA).

FY24 saw the development of the Supply Chain Ready initiative to provide direct support, as well as the tools and resources required by businesses to become a BHP supplier. Together with BHP experts, the future of this initiative into FY25 will see a series of webinars. These webinars aim to ensure the integrity of suppliers, as well as assuring their progression from minimum standards to sustainable business practices.



From small beginnings

The journey began with a small board, a part time Managing Director, and two people, one based in Mackay and the other in the Bowen Basin (one of whom is now CEO Tracey Cuttriss-Smith). The first Work Instruction was raised by BMA Blackwater in July 2012.

As time passed, C-Res has grown into a successful company, expanding nationally to encompass all BHP Minerals Australia Assets.


The past 12 years have witnessed some wonderful successes for C-Res due to the strength of the partnership with BHP and the effective delivery of the BHP Local Buying Program.

ACTUAL SPEND


\$1,381,005,773

SINCE INCEPTION


PAYMENTS TO LOCAL BUSINESSES

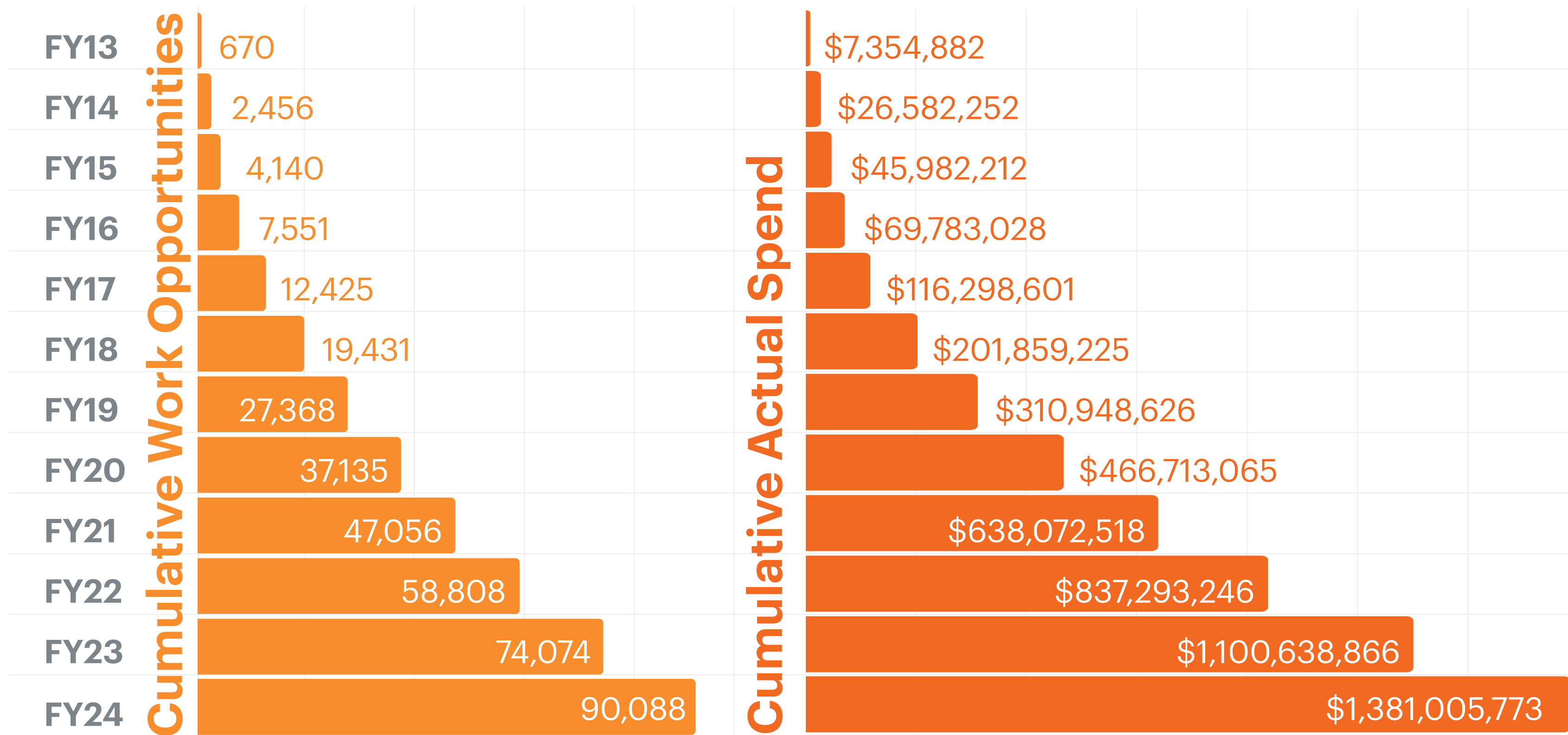
 **206,956**

WORK OPPORTUNITIES APPROVED

 **91,063**

BHP BUYERS CREATING WORK OPPORTUNITIES

 **6,350**



“

At BHP, we recognise the importance of strong regional communities and economies to the nations economic growth and sustainability. Our commitment and contribution to these regions is amplified through the BHP Local Buying Program and Local Buying Foundation.

This milestone year saw a record \$280 million spent with small, local, and Indigenous suppliers across the country. Further, the Local Buying Foundation has supported projects that enhance workforce development, foster innovation, and strengthen the productive capacity of businesses in these local areas.

We are proud that through our partnership with C-Res to deliver the LBP and LBF we are able to bring people and resources together to build a better world.

”



Jessica Simpson | BHP
Head of Indigenous and
Local Procurement



LOCAL BUYING PROGRAM RESULTS

FINANCIAL YEAR
2023-2024

NATIONAL HIGHLIGHTS

PAYMENTS TO LOCAL BUSINESSES **37,034**

WORK OPPORTUNITIES APPROVED **16,014**

APPROVED SUPPLIERS **1,574**

BHP BUYERS CREATING WORK OPPORTUNITIES **1,937**

AVERAGE PAYMENT DAYS **7**

WA IRON ORE
ACTUAL SPEND
\$58,952,728

PAYMENTS TO LOCAL BUSINESSES **8,039**

WORK OPPORTUNITIES APPROVED **4,051**

APPROVED SUPPLIERS **346**

BHP BUYERS CREATING WORK OPPORTUNITIES **550**

WA NICKEL WEST
ACTUAL SPEND
\$5,894,060

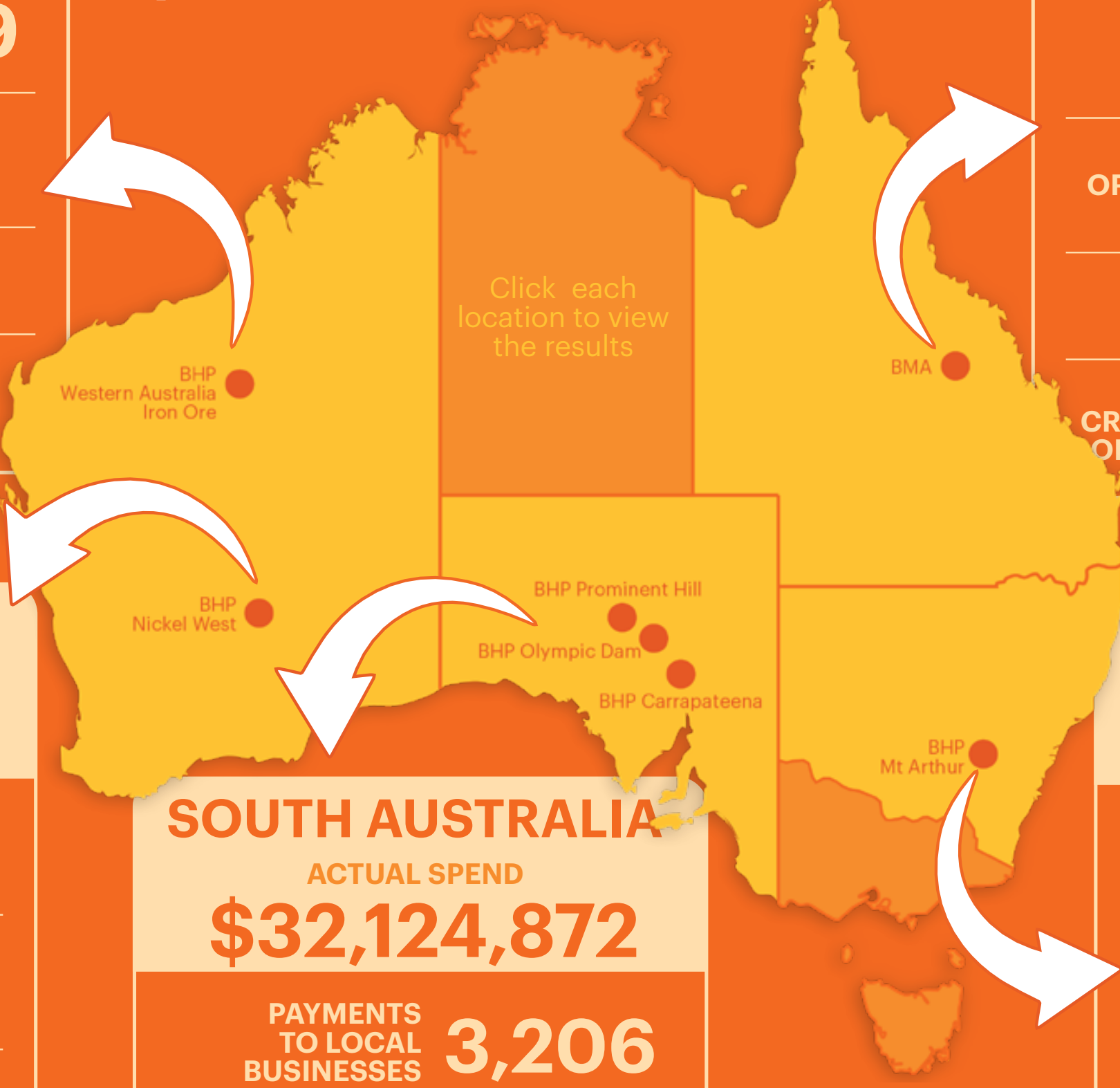
PAYMENTS TO LOCAL BUSINESSES **483**

WORK OPPORTUNITIES APPROVED **289**

APPROVED SUPPLIERS **136**

BHP BUYERS CREATING WORK OPPORTUNITIES **85**

NATIONAL ACTUAL SPEND
\$280,366,907



SOUTH AUSTRALIA
ACTUAL SPEND
\$32,124,872

PAYMENTS TO LOCAL BUSINESSES **3,206**

WORK OPPORTUNITIES APPROVED **1,362**

APPROVED SUPPLIERS **129**

BHP BUYERS CREATING WORK OPPORTUNITIES **180**

QUEENSLAND
ACTUAL SPEND
\$154,342,126

PAYMENTS TO LOCAL BUSINESSES **20,243**

WORK OPPORTUNITIES APPROVED **9,139**

APPROVED SUPPLIERS **840**

BHP BUYERS CREATING WORK OPPORTUNITIES **889**

NEW SOUTH WALES
ACTUAL SPEND
\$29,053,121

PAYMENTS TO LOCAL BUSINESSES **3,801**

WORK OPPORTUNITIES APPROVED **1,173**

APPROVED SUPPLIERS **123**

BHP BUYERS CREATING WORK OPPORTUNITIES **86**



Empowering our Indigenous business communities

BHP continues to demonstrate a commitment to supporting Indigenous businesses through their engagement in the BHP Local Buying Program.

Working collaboratively with the BHP Indigenous Procurement Team, our commitment to the social and economic growth in our regional communities continues to progress. We have been able to provide significant support to many Indigenous businesses to build their capacity and secure opportunities for procurement with BHP.

Events such as The Circle First Nations Business Showcase in South Australia, New South Wales Indigenous Chamber of Commerce, Infrastructure and Construction Forum in New South Wales, and the Indigenous Emerging Business Forum in Perth are important platforms to addressing barriers, maximising opportunities and providing leadership. Our Business Services Team was represented at each of these events, networking with both existing and potential suppliers to elevate local Indigenous businesses in each region.

The Local Buying Program is an important pathway for Traditional Owners and Indigenous businesses to gain access and opportunities offered through BHP procurement.

“ The BHP Indigenous Procurement team work collaboratively with C-Res through the LBP and are available to assist on all scopes big or small to devise actionable plans to ensure that we are working with Traditional Owner and Indigenous businesses effectively.

Sharleen Airs | BHP
Indigenous Procurement Team



Our commitment

Through the BHP Local Buying Program, Indigenous business engagement has significantly grown. Our ability to easily identify Traditionally Owned and Indigenous businesses for BHP Buyers means procurement opportunities are regularly secured and sustained.

Nationally, there was a total of 1,308 work opportunities created this financial year for our Indigenous suppliers. We continue to align with BHP’s values in supporting Indigenous businesses through active engagements and to improve their capacity and capability.

FY24 ACTUAL SPEND \$56,484,893			
PAYMENTS TO INDIGENOUS BUSINESSES	4,367	SUPPLIERS RECEIVING WORK OPPORTUNITIES	173
WORK OPPORTUNITIES APPROVED	1,308	BHP BUYERS CREATING WORK OPPORTUNITIES	470

“

We are always looking for opportunities to connect with Indigenous businesses and understand their capabilities. Attending the Indigenous Emerging Business Forum for the first time this year, together with BHP, meant we were able to engage with new businesses and provide that connection to BHP, when they perhaps didn't think they would be able to get an opportunity otherwise.

”

Kelly Cooke | C-Res
Indigenous Business Development Principal



Jasmine Pitt (BHP) Candice Williams (BHP),
Troy Eaton (East-West Pilbara Group),
Chris Cowan (BHP) and Kelly Cooke (C-Res)
at the Local Buying Foundation sponsored
event, Indigenous Emerging Business Forum,
in November 2023

Trading Tracks

The Local Buying Foundation, in partnership with BHP and BMA, together with locally based appointed partners, are delivering on the LBF's National Indigenous Business Support Program – Trading Tracks.

Trading Tracks has been created to enhance the economic participation of locally based, small-to-medium Indigenous enterprises and BHP considered Traditional Owner businesses in the provision of services and goods to BHP, other major companies, and the broader local economy in the regions the LBF operates.

The program is delivered by locally based partners, who can work with authority and understanding with Indigenous businesses within the regions and industries they operate, and aims to create strong, sustainable local Indigenous businesses.

“

I am grateful to Boodarie Contracting, for giving me the confidence to start my business, and also LBF, C-Res, BHP, WA Trading Tracks and Indigenous Management Group, for supporting me through the tendering process.

Nine months into the contract, my business is now thriving, and I am ready to begin looking at additional contracts.

”

Kerry Hayter | Molly Rose Resources Pty Ltd
Managing Director



QLD

Queensland Trading Tracks (QTT), launched in early 2022, is a pioneering initiative dedicated to empowering Indigenous businesses in our Queensland regions. This initiative, offering a comprehensive range of business support services, makes it a vital tool for Indigenous businesses and start-ups seeking to thrive in today's competitive market.

The program, in its third year, delivered under the guidance of MARABISDA's CEO, Adrienne Barnett and Senior Business Development Officer, Stacey Kreyts (and previously Camille Elliott), now has 58 registered businesses and is demonstrating its positive impact on the local Indigenous business community.

In the past 12 months, QTT has delivered a range of activities such as the monthly Black Coffee, Tender and Grant Writing workshops and Meet the Buyer events. A significant milestone included the establishment of the QTT Advisory Committee (QTTAC), with representatives from Traditional Owner and Indigenous business leaders, BHP, LBF and MARABISDA, ensuring the program receives the appropriate advice and support for ongoing sustainability.



WA

The Local Buying Foundation and BHP launched the Western Australian Trading Tracks (WATT) in the Pilbara in October 2023. The IMG Charity has been appointed as the partner to deliver this initiative through Indigenous Management Group (IMG), aimed at supporting Indigenous businesses in the Town of Port Hedland and the Shire of East Pilbara regions.

In its first year, WATT has employed three full time employees in the region and has supported 49 registered businesses, seeking guidance on new business ideas and start ups to trading, growth and exits, demonstrating a strong start with IMG at the helm.

A highlight is observing the long term impact on the initial businesses that engage with WA Trading Tracks, and the positive changes in their trajectories resulting from the program's services. These courses equip business leaders with essential skills to enhance their operations and achieve long-term success. Many businesses have also been referred to external services, mainly for legal assistance as well as training and development.

As Trading Tracks continues to grow, it is set to make a significant impact on the Indigenous landscape in the Pilbara region.



“

Through the BHP Local Buying Program, we have been provided the opportunity to deliver high-quality services to BHP.

We are proud of the progress and growth we have made and we value the support C-Res and BHP have provided us on this journey. This support has allowed us to be with our families every night while we continue to build our business and fulfil our goals.

”

Ashlee Tucker | Shift Diesel and Earth
Owner



IT Innovations: Enhancing operational efficiency and security

Advancements in the Local Buying Program Portal

In a strong year for the C-Res team, several key enhancements have been made to improve the usability and functionality of the Local Buying Program (LBP) Portal. A notable achievement was the implementation of a claims automation enhancement, which has significantly increased the volume of funds being paid to LBP Suppliers without the reliance on manual processes. This upgrade has streamlined payment processes, ensuring timely and efficient fund distribution and supported the payment terms to be within seven days.



New Expression of Interest Function Boosts Opportunities

To better connect BHP Buyers with LBP Suppliers, an Expression of Interest (EOI) functionality was introduced to the LBP portal. This new feature allows buyers to notify suppliers of potential work opportunities, fostering better communication and enabling suppliers to prepare for upcoming projects. This initiative aims to create a more dynamic and responsive marketplace.

Fortified Cybersecurity Measures

With cybersecurity as a top priority, several measures were taken to protect the LBP Portal and Local Buying Foundation (LBF) digital assets. The deployment of a Virtual Private Network (VPN) and the adoption of advanced cyber services, including Mimecast, have strengthened our security posture. Additionally, Two-Factor Authentication (2FA) is now mandatory for all users, ensuring robust identity protection and reducing the risk of unauthorised access.

Seamless SAP 4 HANA Transition

A significant milestone for C-Res this year was the successful transition to SAP 4 HANA. Working closely with BHP and IT service partners Talen, the team ensured there was no downtime or impact on LBP Suppliers. This upgrade has enhanced data management capabilities, supporting more efficient business operations and paving the way for future growth.

These advancements underscore the C-Res' commitment to supporting small, local, and Indigenous businesses through innovative technology solutions. By maintaining a secure and efficient IT environment, C-Res continues to be the guardians of BHP's Local Buying Program and drive innovative solutions for administering the Local Buying Foundation.



Laying the foundations for success

A message from
Melissa Westcott
LBF Chair

The dedication and hard work by the Local Buying Foundation team behind the scenes, although not always visible, has laid a solid foundation for our regional business communities in FY24. This groundwork is crucial as we prepare to deliver funding for programs, courses and innovations across the country for the future ensuring sustained success and impact. 13 regions across Australia are now fully supported through our continual funding of projects, benefiting a total of 10,468 people directly, this year alone.

Empowering the people behind these businesses through education, support and networking, has seen a growth in engagement within their own communities. Programs, such as Bridging the Boundaries facilitator positions in New South Wales and Queensland, remain a cornerstone of our commitment to fostering regional development. These projects are pivotal in bridging gaps and enhancing connectivity and collaboration within these communities.

Additionally, we are thrilled to announce a new funding agreement with Port Hedland Chamber of Commerce and Industry (PHCCI). This agreement will enable us to work directly with SMEs across Port Hedland and Newman through an intensive business mentoring program over the next two years. This initiative underscores our commitment to supporting small and medium enterprises, driving growth, and building resilient local economies.

With a focus on building strong, sustainable Indigenous businesses, Queensland Trading Tracks had now entered its second year of delivery. The ongoing achievements of this initiative has assisted new Indigenous businesses through mentoring programs, networking events and support services, and in November 2024, we successfully launched the WA Trading Tracks. We are looking forward to seeing the progress and expansion of this program in the Pilbara.

In pursuit of innovation, and to make our funding applications more accessible, we have adopted smart technology to streamline the process. The new, more efficient system simplifies applications as well as ensuring a seamless experience, not only for our stakeholders, but also the LBF Advisory Committees (LBFAC), as they proceed through the approval process.

Each of these achievements is a testament to the hard work and dedication of our team and partners. As we continue to move forward, we remain committed to fostering innovation, supporting local businesses, and driving sustainable growth across all the regions we serve.

I would like to thank our four LBFAC's for their experience and guidance, but mostly for their commitment to ensuring our small, local and Indigenous business communities are more resilient than ever. The LBF is safe in their hands, and the next financial year is already looking on track to building stronger regional business communities.



“

The Chamber has been meticulously planned and developed with the unwavering commitment of Greater Whitsunday Alliance and the Local Buying Foundation. They have served as driving forces behind the Chamber’s establishment, providing a solid framework and strategic vision. With the establishment of the Chamber, we have turned a new page in the region’s economic future.

”

*Leann Priestly | Greater Whitsunday Alliance
Business Support Officer*

About the Local Buying Foundation

Sustainable businesses are important for the future of our regions. The Local Buying Foundation is an initiative established to support the development and sustainability of local businesses in regions where BHP operates.

The Foundation provides funding for economic growth and business development projects and initiatives, investing into projects that are specifically targeted to build the capabilities of local businesses and suppliers. This enhances the broader economic development of these regions, strengthening the capabilities of suppliers to provide goods and services to BHP and to the broader industry.

With every transaction through the Local Buying Program, BHP/BMA invests into the Foundation. Due to the successful delivery of the Program, over \$12.9m nationally (since inception) has been received into the Foundations, administered by C-Res, and reinvested into 285 projects.

The Local Buying Foundation collaborates closely with regional economic partners and industry groups to identify the needs of local businesses. They ensure that funded projects provide

these businesses with the skills, knowledge, and resources necessary to meet industry standards and compete effectively.

A broad diversity of projects across the country have received funding, including wide-ranging professional development workshops, leadership and mentoring programs, workforce development initiatives for school leavers and those re-entering the workforce, a ground-breaking decarbonisation project, and celebrated success through sponsoring business awards and networking opportunities.

Through the Trading Tracks Indigenous Business Support Program and the Bridging the Boundaries program, the Foundation provides direct assistance via regional business development facilitators. These facilitators work closely with local businesses and industries to deliver regionally specific economic and development support.

Through these funded programs and initiatives, the Local Buying Foundation plays a crucial role in empowering local businesses, driving regional economic development, and promoting sustainable and inclusive growth in the areas where it operates.



“ We have successfully identified and supported local businesses, channelling substantial funds to foster new opportunities for growth that would have been otherwise unavailable. We eagerly anticipate continuing our participation in the LBFAC for many years, as it has proven to be an invaluable program for our state. ”


Tamara Thomas | Tactic Industry Representative
SA LBF Advisory Committee

AMOUNT INVESTED


\$12,936,670

SINCE INCEPTION

FUNDS RECEIVED

\$21,557,509

APPROVED FUNDING APPLICATIONS

285

LOCAL BUYING FOUNDATION RESULTS

FINANCIAL YEAR 2023-2024

NATIONAL HIGHLIGHTS

FUNDS RECEIVED
INTO THE
FOUNDATION **\$3,934,530**

APPROVED
FUNDING
APPLICATIONS **34**

SPONSORED
WORKSHOPS, EVENTS
AND INITIATIVES **59**

PEOPLE ENGAGED
THROUGH WORKSHOPS
AND EVENTS **10,468**

TOTAL INVESTED IN PROJECTS FY24

\$1,396,838

WESTERN AUSTRALIA

TOTAL INVESTMENT
\$620,992

APPROVED
FUNDING
APPLICATIONS **6**

SPONSORED
WORKSHOPS,
EVENTS AND
INITIATIVES **5**

PEOPLE ENGAGED
THROUGH EVENTS
AND WORKSHOPS **1,143**

SOUTH AUSTRALIA

TOTAL INVESTMENT
\$208,140

APPROVED
FUNDING
APPLICATIONS **9**

SPONSORED
WORKSHOPS,
EVENTS AND
INITIATIVES **6**

PEOPLE ENGAGED
THROUGH EVENTS
AND WORKSHOPS **1,063**

NEW SOUTH WALES

TOTAL INVESTMENT
\$312,131

APPROVED
FUNDING
APPLICATIONS **8**

SPONSORED
WORKSHOPS,
EVENTS AND
INITIATIVES **11**

PEOPLE ENGAGED
THROUGH EVENTS
AND WORKSHOPS **5,735**

QUEENSLAND

TOTAL INVESTMENT
\$254,074

APPROVED
FUNDING
APPLICATIONS **11**

SPONSORED
WORKSHOPS,
EVENTS AND
INITIATIVES **40**

PEOPLE ENGAGED
THROUGH EVENTS
AND WORKSHOPS **2,460**

Click each
location to view
the results

Bridging the Boundaries

Bridging The Boundaries is a national Local Buying Foundation initiative intended to provide business support to small, local and Indigenous businesses. Through this initiative, full and part time business support positions are funded in the regions the LBF operates in New South Wales, Queensland, South Australia and Western Australia.

The exceptional people in these positions are employed through locally based service providers who understand the regional challenges faced by small businesses. These positions can be Business Support Facilitators, Grant Officers and Tourism Development Officers. All positions aim to develop strong partnerships between local industry, business and economic groups ensuring open communication and visibility of the programs.

Throughout FY24, the Local Buying Foundation provided funding towards thirteen programs through eleven organisations that supported eleven non-Indigenous people and seven Indigenous people across the national portfolio.

Everyone fulfilling these roles does incredible work to initiate, support and drive a range of economic development and business support programs and events within their regions, and provide information about services and resources available.



The Summit, sponsored by the Local Buying Foundation, stands as the premier annual event hosted by the NSW Indigenous Chamber of Commerce (NSWICC). Against the backdrop of beautiful Wonnarua Country in the Hunter Valley, this unique gathering brought together over 450 delegates from government and industry supply chains.

Attendees at The Summit had the opportunity to network, explore, and celebrate best practices in Indigenous procurement, job creation, and sustainability. The Local Buying Foundation's sponsorship aligned seamlessly with the event's objectives to support local economic development and foster Indigenous engagement.

A vibrant celebration of Aboriginal and Torres Strait Islander businesses, brings together entrepreneurs from every corner of New South Wales and served as a powerful networking platform, fostering connections that have led to numerous contract exchanges.

Over 200 businesses attended, allowing delegates to engage directly with entrepreneurs and discuss their procurement needs. Key stakeholders, hosted booths that showcased various programs and initiatives related to infrastructure and construction.



NEW SOUTH WALES HIGHLIGHT THE SUMMIT - NSWICC INFRASTRUCTURE & CONSTRUCTION FORUM

Amount funded
\$15,000

Funding category
**Sponsorship of Business
Awards, Events**

People engaged
450 delegates

Project timeline
November 2023

The Greater Whitsunday region is embracing a sustainable future through the Decarbonisation Accelerated Project, jointly funded by the Local Buying Foundation (LBF) and BMA. This initiative, a partnership between Greater Whitsunday Alliance (GW3) and the Resources Centre of Excellence (RCOE), is fostering a regional economic transformation by encouraging businesses and industries to embark on their decarbonisation journeys.

Fourteen partners have been engaged, securing new investments to support decarbonisation and diversification initiatives. Over 70 stakeholder groups have been briefed on regional priorities, influencing the workstreams of three regional entities and ensuring coordinated activities.

The region's first ever Decarbonisation Summit, to help local businesses understand their role in carbon reduction, was held in May of this year. The Summit was a pivotal event for this project, driving local action with global impact, bringing together thought leaders, such as international trend specialist Michael McQueen and sustainable development expert Cle-Anne Gabriel, who provided strategies for businesses to begin their net-zero journeys.



QUEENSLAND HIGHLIGHT DECARBONISATION ACCELERATED

Amount funded
\$654,359

Funding category
**Business & Industry
Innovation**

People engaged
**Over 100
stakeholder groups**

Project timeline
July 2022 - February 2025



UniHub Spencer Gulf collaborated with the University of Adelaide to deliver four Professional Development Short Courses, in Port Pirie, Roxby Downs, and Port Augusta. These courses offer valuable opportunities for individuals or small businesses without established internal professional development programs.

Due to the difficulty and expense of the delivery of face to face professional development in regional areas, UniHub Spencer Gulf sought funding to provide a series of courses usually unfeasible for the small, local businesses of the region.

The four courses offered to meet the needs of businesses across a range of industry sectors and included topics such as Introduction to Project Management, Leading and Managing People, Contract Management and Introduction to Finance and Policy.

Recent participants of the "From Team Member to Team Leader" course explored ways to communicate effectively, conflict resolution and understanding leadership styles.

Testimonials were provided from the participants, some of the highlights of the course included, "team conversations and applying topics to situations", "the interactive group discussions" and "gaining more experience as a leader".



The Collaborative Pilbara Chambers Alliance, an informal network supporting organisations in the Pilbara region, is taking a significant step towards formalising its structure. By uniting the expertise, resources, and networks of multiple Chambers of Commerce, the Alliance aims to create a cohesive and supportive business ecosystem.

The Alliance's mission includes sharing best practices, resources, and knowledge to enhance business performance. Key focuses are economic development priorities, workforce development programs, business support services, infrastructure projects, and industry diversification efforts, all driving growth and job opportunities. Advocating for policies and investments to bolster Pilbara businesses, the Alliance will push for improved infrastructure, regulatory reforms, funding access, and innovation support.

Sponsored by the Local Buying Foundation, the project's objectives include facilitating a strategy day, encouraging member collaboration, developing a strategic roadmap, and discussing operational structures. The Alliance is poised to transform the Pilbara region, ensuring long-term economic success and community well-being.

SOUTH AUSTRALIA HIGHLIGHT

UNIHUB'S PROFESSIONAL DEVELOPMENT SHORT COURSES

Amount funded
\$38,000

Funding category
Workforce Development

People engaged
76 participants

Project timeline
January 2023 - February 2024

WESTERN AUSTRALIA HIGHLIGHT

PILBARA CHAMBER ALLIANCE

Amount funded
\$19,210

Funding category
Industry Promotion and Economic Development

Chambers engaged
5

Project timeline
April - December 2024



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