

FINANCIAL YEAR TO DATE SUMMARY

SOUTH AUSTRALIA | JULY 01, 2021 TO SEPTEMBER 30, 2021

The Local Buying Program (LBP) in South Australia provides opportunities for small, local and Indigenous businesses in the eligible areas of Roxby Downs, the Upper Spencer Gulf and Far North regions to competitively supply goods and services to BHP's Olympic Dam and BHP Operations Services. The LBP commenced in SA in 2017 and is delivered in partnership between BHP and C-Res.

The commitment of BHP Buyers to source from small, local and Indigenous businesses via the Local Buying Program results in funding provided to the Local Buying Foundations (LBF).

The Foundations are a critical element of the LBP. Each state has its own Foundation and is governed by a LBF Advisory Committee, made up of local industry, government, business community and economic representatives.

Funding is awarded to programs and initiatives which contribute to building stronger and more resilient local businesses, and support sustainable and vibrant regional economies.

The Local Buying Program and Local Buying Foundations are delivered in partnership between BHP and C-Res across all BHP Minerals Australia Assets and BHP Western Australian Petroleum.

Actual Spend

\$4,787,197

Work Opportunities approved

175

Payments to local businesses

426

BHP Buyers creating Work Opportunities

64

Approved Suppliers

92

Average Payment Days (from receipt of invoice)

6.7



LOCAL BUYING PROGRAM
BUILDING OUR FUTURE TOGETHER

BHP **C-RES**
COMMUNITY RESOURCING
FOR THE FUTURE
PROUDLY DELIVERING THE LOCAL BUYING PROGRAM IN PARTNERSHIP

LOCAL BUYING FOUNDATION
AN INITIATIVE OF THE LOCAL BUYING PROGRAM

LBP SA Financial Year To Date results



Accommodation solutions discovered in Roxby Downs

The Major SCM21 Smelter shutdown at Olympic Dam (July through to December) created a challenge to sort accommodation for the large influx of 1200-1400 temporary staff undertaking the shutdown work in remote Roxby Downs.

C-Res was able to facilitate the procurement channel by quickly onboarding Discovery Park Roxby Downs as a LBP Supplier, assisting in the negotiation of terms, and providing on ground support in Roxby Downs.

The engagement of Discovery Park Roxby Downs has provided local employment within Roxby Downs and surrounding area to service the accommodation needs, seen the significant spend by BHP stay local.



DISTRICT OF MOUNT REMARKABLE

Actual Spend

\$0

Approved Suppliers

2

Approved Work
Opportunities

0

PORT AUGUSTA CITY COUNCIL REGION

Actual Spend

\$54,584

Approved Suppliers

16

Approved Work
Opportunities

7

ROXBY DOWNS COUNCIL REGION

Actual Spend

\$3,674,440

Approved Suppliers

43

Approved Work
Opportunities

148

OTHER

Actual Spend

\$1,027,074

Approved Suppliers

11

Approved Work
Opportunities

16

OUTBACK COMMUNITIES

Actual Spend

\$21,011

Approved Suppliers

1

Approved Work
Opportunities

4

PORT PIRIE COUNCIL REGION

Actual Spend

\$0

Approved Suppliers

5

Approved Work
Opportunities

0

WHYALLA CITY COUNCIL REGION

Actual Spend

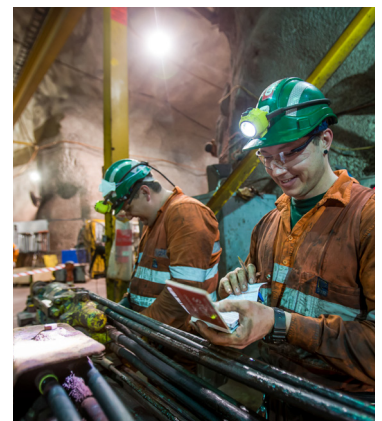
\$10,088

Approved Suppliers

14

Approved Work
Opportunities

3



* OTHER - Exemption includes Out of Region, Indigenous Business, Specialised Supplier, Traditional Owner, Not Eligible



**Learn more about Local Buying
Program Since Inception
stats and how the Program is
positively impacting our regions.**

LBF Financial Year To Date results



South Australia Highlights

July 01, 2021 to September 30, 2021

Funds received into Foundation

\$69,310

Project value approved

\$15,000

Projects approved

1



Melissa Westcott - Chairman Local Buying Foundation | Queensland

Local Buying Foundation Chairman, Melissa Westcott said, "The Foundation's main objective is to build sustainable business communities for the future, the Growing our Own Future Workforce project does exactly that by providing front facing support to students and employers to guide them through all types of education opportunities".

Uni Hub 'Growing Our Own' future workforce

The South Australia Local Buying Foundation has recently approved a funding application for the Uni Hub Spencer Gulf to deliver the 'Growing our Own' Skilled Workforce Program at Roxby Downs.

The funding allows the Uni Hub USG to engage a part time Uni Hub Coordinator who will be based at the Roxby Downs University Study Centre.

This program will ensure Roxby Downs students are not disadvantaged in their study due to their location. In addition, the Coordinator will also provide guidance for local employers and employees on opportunities for staff up-skilling, school level cadetships, higher apprenticeships, scholarships, and placements.



Learn more about LBF funded projects and initiatives which have contributed to the sustainability and vitality of our regional communities.



Looking Ahead

Building business communities in South Australia

The first funding round in SA occurred with Global Maintenance Upper Spencer Gulf successful in their application for sponsorship of the GMUSG Conference and Trade Expo.

Growth within South Australia's mining and resource sector highlights the need for an event linking explorers, producers, processors, developers and South Australia's supply chain.

This event is designed to stimulate; exploration of business opportunities; development of business relationships; and profit from doing business in resources and energy. C-Res has been attending alongside BHP since 2017.

Traditional Owner and Indigenous Business Highlights

July 01, 2021 to September 30, 2021

Actual Spend

\$9,357

Work Opportunities Approved

6

Approved Indigenous Businesses

41

Payments to local Indigenous Businesses

3

Great outcomes for local Traditional Owner and Indigenous Business Suppliers

BHP's Local Buying Program prioritises Indigenous procurement by establishing and maintaining partnerships and delivering supply opportunities to deliver economic and social value to the regions in which BHP operate.

The recent Off Contract Spend Redirection Pilot involved C-Res reaching out to BHP requisitioners, giving them an overview of the LBP, insight into how the platform works, how it creates social value, as well as an awareness of the Supplier Catalogue (a register of local businesses registered with the Program) and how local businesses can be engaged through the Program for site procurement needs.

THE OCSR Pilot reach-outs proved to be implemented at a pivotal time. Once procurement opportunities for SCM21 were identified, the increased awareness of the LBP, and further understanding of how it is used as a procurement tool to engage local businesses, proved timely and was well received.

Outback Mining Services, a local Indigenous business, has been engaged through the LBP since the OCSR Pilot, as a result of consultation with requisitioners. The work opportunities presented via the Program continue to make a positive contribution to business growth and capacity building.



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