

FINANCIAL YEAR TO DATE SUMMARY

QUEENSLAND | JULY 01, 2021 TO SEPTEMBER 30, 2021

The Local Buying Program (LBP) in Queensland provides opportunities for small, local and Indigenous businesses in the Central Highlands, Isaac and Mackay local government areas to competitively supply goods and services to BHP, BHP Mitsubishi Alliance (BMA), BHP Mitsui Coal (BMC) and BHP Operations Services. The LBP commenced in Queensland in 2012 and is delivered in partnership between BHP and C-Res.

The commitment of BHP Buyers to source from small, local and Indigenous businesses via the Local Buying Program results in funding provided to the Local Buying Foundations (LBF).

The Foundations are a critical element of the LBP. Each state has its own Foundation governed by a LBF Advisory Committee, made up of local industry, government, business community and economic representatives.

Funding is awarded to programs and initiatives which contribute to building stronger and more resilient local businesses, and support sustainable and vibrant regional economies.

The Local Buying Program and Local Buying Foundations are delivered in partnership between BHP and C-Res across all BHP Minerals Australia Assets and BHP Western Australian Petroleum.

Actual Spend

\$23,895,676

Work Opportunities approved

1,787

Payments to local businesses

4,643

BHP Buyers creating Work Opportunities

482

Approved Suppliers

945

Average payment days (from receipt of invoice)

6.1



LBP QLD Financial Year To Date results



CENTRAL HIGHLANDS

Actual Spend
\$3,023,058

Approved Suppliers
176

Approved Work Opportunities
206

ISAAC

Actual Spend
\$7,159,458

Approved Suppliers
218

Approved Work Opportunities
758

MACKAY

Actual Spend
\$13,531,736

Approved Suppliers
533

Approved Work Opportunities
796

OTHER *

Actual Spend
\$181,424

Approved Suppliers
18

Approved Work Opportunities
27

* OTHER - Exemption includes Out of Region, Indigenous Business, Specialised Supplier, Traditional Owner, Not Eligible

Mutual benefits gained by sourcing locally

Small local business Blomfield Environmental registered with the LBP in 2016 and finds the Program extremely beneficial in many ways - including visibility to new work opportunities and maintaining cash flow. They were recently engaged to provide support to site through daily monitoring of Piezometer readings - playing an important role in environmental impact mitigation. The many benefits for sites from sourcing locally include cost savings, time and travel savings, and access to local knowledge and expertise.

The supplier finds the claims process easy to manage through the LBP portal. They benefit from cost savings as there are no fees associated with supplier registration or with Purchase Orders and claim submissions.

Renee Oliver - Blomfield Environmental

LBP Supplier | Queensland

"The work opportunities we've received through the Local Buying Program help keep our business operating, which also means employing locals, supporting other local businesses and supporting our community. The quick payment terms are extremely valuable to our business, as is the ability to speak with local C-Res staff who are always accessible to answer our enquiries."



Learn more about Local
Buying Program Since
Inception stats and how
the Program is positively
impacting our regions.

LBF Financial Year To Date results



Queensland Highlights

July 01, 2021 to September 30, 2021

Funds received into the Foundation

\$342,315

Projects value approved

\$1,036,824

Projects approved

8



Melissa Westcott - Chairman

Local Buying Foundation | Queensland

"Now more than ever our small businesses matter. The last 18 months have taught us just how important small businesses are to the fabric of our local communities - for those living there as well as bolstering vibrant and wonderful places for people to visit."

Central Highlands celebrate business excellence in style

The Central Highlands Business Excellence Awards Gala Dinner was hosted in Emerald on Saturday, 11 September, by the Central Highlands Development Corporation. Special mention to CHDC for successfully hosting a thoroughly entertaining and memorable event!

By all accounts it was a wonderful night, with the local business community coming together to celebrate and acknowledge the efforts and outstanding achievements of small businesses within the Central Highlands.

The Queensland Local Buying Foundation proudly sponsored the Emerging Business of the Year Award as it closely aligns with our interest in supporting local business growth potential and local innovation. The award winner was Stadium Premier Fitness.



Learn more about LBF funded projects and initiatives which have contributed to the sustainability and vitality of our regional communities.



Local Buying Foundation Committee Update

The LBF Advisory Committee meets three times per year to discuss funding applications submitted by local business and industry groups. The committee uses funding guidelines and criteria to ensure projects align with the Foundation objectives - to build sustainable business communities for the future.

Newly approved projects in Queensland:

- **Split Spaces** | 2021 Major Sponsor
- **Mackay Region Chamber of Commerce** | Humanity & Innovation Event
- **Mackay Region Chamber of Commerce** | Dream Big.. Grow bigger!
- **Mackay Region Tourism** | 2021 Business Awards
- **CHDC** | AgFrontier AgTech21 Event



- **CHDC** | Bridging the Boundaries - Central Highlands Business Support and Facilitation Program 2021-24
- **GW3** | Bridging the Boundaries - Isaac Business Support Program 2021-24
- **Mackay Region Tourism** | Accelerating Regional Tourism "Destination Plan"

Traditional Owner and Indigenous Business Highlights

July 01, 2021 to September 30, 2021

Actual Spend

\$1,395,196

Approved Work Opportunities

97

Approved Indigenous Businesses

39

Payments to local Indigenous Businesses

137

Blackwater mine to build Keeping Place for generations to come

The East Coast BHP Heritage Team have been working with the Ghungalou Nation People (GNP) to standardise and align the cultural management and storage of the GNP Cultural Assets.

The Blackwater Mine Keeping Place project has taken a step forward with Ochre Australia engaged through the Local Buying Program to consult with the Ghungalou Traditional Owners and provide a conceptual design for consideration.

Ochre Australia consulted with the Ghungalou people on requirements of safe storage of their cultural assets and aspirations on key design features. The design has been presented to site for their consideration. The Cultural Heritage Repository (Keeping Place) will be located near the entrance to the Blackwater Mine.

LOCAL BUYING PROGRAM
BUILDING OUR FUTURE TOGETHER

BHP

BMA
BHP Mitsubishi Alliance

C-RES
COMMUNITY RESOURCING FOR THE FUTURE

PROUDLY DELIVERING THE LOCAL BUYING PROGRAM IN PARTNERSHIP

LOCAL BUYING FOUNDATION
AN INITIATIVE OF THE LOCAL BUYING PROGRAM

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