

LOCAL BUYING PROGRAM

BUILDING OUR FUTURE TOGETHER



South Australia

FINANCIAL YEAR TO DATE SUMMARY

July to December, 2020

**Connecting Australia's biggest business
with our regions' smallest businesses**

The Local Buying Program (LBP) in South Australia provides opportunities for small businesses in the eligible areas of Roxby Downs, the Upper Spencer Gulf and Far North regions to competitively supply goods and services to BHP's Olympic Dam and BHP Operations Services. The LBP commenced in SA in 2017 and is delivered in partnership between BHP and C-Res. C-Res, a cost neutral small business, delivers the LBP across all BHP Minerals Australia assets and BHP Western Australia Petroleum.



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Highlights and News

LOCAL BUYING PROGRAM July to December, 2020

SA Local Buying Program | Regional Highlights

Region	Approved Spend		Local Business Participation		Approved Work Opportunities	
District of Mount Remarkable	\$0	0%	1	1%	0	0%
Outback Communities Authority	\$47,840	2%	2	2%	2	1%
Port Augusta City Council Region	\$96,040	3%	15	18%	9	4%
Port Pirie Council Region	\$0	0%	6	7%	0	0%
Roxby Downs Council Region	\$2,657,680	95%	50	58%	193	94%
Whyalla City Council Region	\$4,784	<1%	12	14%	2	<1%

69

BHP Buyers creating
work opportunities

86

Small local businesses
approved with LBP



July - December, 2020

Since 2017



\$2,806,344

Total Approved Spend



\$9,592,511

Total Approved Spend



206

Approved Work Opportunities



839

Approved Work Opportunities



8 Days

Average payment period from
receipt of invoice



10 Days

Average payment period from
receipt of invoice

"This was my first time procuring through the Local Buying Program, but I found it a fast and efficient way of engaging a local vendor."

BHP Buyer | Olympic Dam



Local Buying Program BUSINESS HIGHLIGHTS

"The Local Buying Program provides great opportunities to work with BHP and makes receiving payment really easy."

LBP Supplier | Local Buying Program, SA



LBP DELIVERS VISUAL DISPLAY SOLUTION

Using the LBP as an online engagement tool to connect with small local businesses has resulted in a local printing company providing banners to improve the BHP display at the GMUSG Industry Conference. Sourcing locally was the only answer when the team required quick turnaround. The LBP delivered a simplified and efficient way to engage with a local business when the goods were required urgently.

FACILITATING LONG TERM BUSINESS

The Integrated Operations Team engaged a competent local business through the Local Buying Program to provide a variety of maintenance services for Roxby Downs residential housing. The expertise and professionalism delivered by the local supplier has resulted in an ongoing relationship between buyer and supplier throughout the year and in future projects. The short payment terms offered by the program ensures the supplier is paid promptly for their services.



PARTY HIRE DECORATES AWARDS NIGHT

Olympic Dam Mine End Team wanted to engage a local business to provide decorations for an annual Service Awards event. The team engaged a LBP supplier and Indigenous owned local business to decorate the venue. Ultimately the event didn't proceed, but the flexibility of the LBP platform ensured the work request could be extended until another time and the supplier could part claim expenses incurred.