

LOCAL BUYING PROGRAM

BUILDING OUR FUTURE TOGETHER



Queensland

FINANCIAL YEAR TO DATE SUMMARY

July to December, 2020

**Connecting Australia's biggest business
with our regions' smallest businesses**

The Local Buying Program (LBP) in Queensland provides opportunities for small businesses in the Central Highlands, Isaac and Mackay local government areas to competitively supply goods and services to BHP Mitsubishi Alliance (BMA), BHP Mitsui Coal (BMC) and BHP Operations Services. The LBP commenced in Queensland in 2012 and is delivered in partnership between BHP and C-Res. C-Res, a cost neutral small business, delivers the LBP across all BHP Minerals Australia assets and BHP Western Australia Petroleum.



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Highlights and News

LOCAL BUYING PROGRAM July to December, 2020

Queensland Local Buying Program | Regional Highlights

Region	Approved Spend		Local Business Participation		Approved Work Opportunities	
Central Highlands	\$7,840,851	14%	172	19%	415	12%
Isaac	\$13,977,837	26%	206	22%	1,475	43%
Mackay	\$31,889,456	59%	514	57%	1,502	44%
Out of Region (Specialised Supplier)	\$0	0%	1	<1%	0	0%
Out of Region (Traditional Owner Exemption)	\$164,511	<1%	6	<1%	14	<1%

581

BHP Buyers creating
work opportunities

899

Small local businesses
approved with LBP



July - December, 2020

Since 2012



\$53,872,655

Total Approved Spend



\$496,971,016

Total Approved Spend



3,406

Approved Work Opportunities



36,416

Approved Work Opportunities



13 Days

Average payment period from
receipt of invoice



15 Days

Average payment period from
receipt of invoice

"The Local Buying Program provides the perfect platform to engage locally and support the local business community."

BMC Buyer | South Walker Mine



Local Buying Program BUSINESS HIGHLIGHTS

"We have a great relationship with sites. We are very thankful for the support given to local businesses by Local Buying Program and BMA."
LBP Supplier | Local Buying Program, QLD



LBP SPREADS FESTIVE CHEER

BMC sites engaged with a butcher in December to provide BBQ packs for Department BBQs. Over 45 Work Instructions were raised (including a number from BMA) to accommodate the supply of catering to sites for staff to enjoy as a thank you for working through the holiday period. BHP Buyers utilising the program to buy locally are delivering outcomes to the social and economic well being of the local communities.

LOCALS DELIVER OS SOLUTIONS

BHP's Future Fit Academy in Mackay sits on a large portion of land and requires regular maintenance of gardens, lawns and general street appeal upkeep. A small business in Mackay was identified to perform the work safely and professionally as required, and were onboarded as a supplier with the Local Buying Program. In a matter of days they received their first Work Instruction. The work is performed at day light to avoid busy foot traffic through the day.



LOCAL SEAFOOD SURPRISE DELIVERY

Working on Christmas Day doesn't mean you have to miss out on a great Christmas lunch. Through the LBP, BMA Caval Ridge organised a local seafood supplier to deliver fresh seafood to site so workers who were away from their families could enjoy a meal together. The supplier made the journey out from Mackay to deliver fresh produce which was then stored in cold rooms, also sourced locally.

LOCAL BUYING FOUNDATION

AN INITIATIVE OF THE LOCAL BUYING PROGRAM



Queensland

Central Highlands | Isaac | Mackay

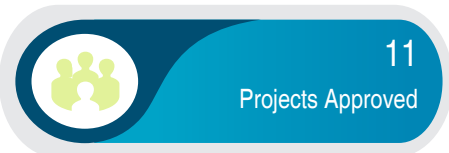
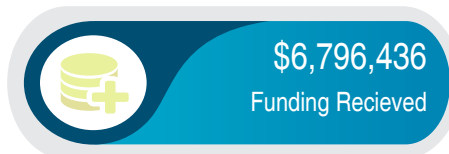
FINANCIAL YEAR TO DATE SUMMARY

July to December, 2020

The Local Buying Foundation (LBF) is a critical element of the Local Buying Program (LBP). In Queensland, BMA and BMC make a financial contribution to the LBF for every approved LBP transaction. The aim of the LBF is to enhance the economic sustainability of regions within the operational footprint of BHP Minerals Australia assets and BHP Operational Services in Queensland. We do this through the support of programs and initiatives that target local business training and development needs.

July - December, 2020

Program to Date (2012)



Projects Approved - October to December, 2020

- **Central Highlands Dev. Corp.**
Tap Into Tenders
- **Central Highlands Dev. Corp.**
Business Excellence Awards
- **Central Highlands Dev. Corp.**
Economic Futures Forum
- **Mackay Tourism**
Mountain Bike Strategy Program
- **Mackay Tourism**
Events Bootcamp
- **Mackay Chamber of Commerce**
Mackay City Think Tank
- **Resource Industry Network**
International Women's Day



View the
October to December, 2020
eNews here