

LOCAL BUYING PROGRAM

BUILDING OUR FUTURE TOGETHER



Queensland

FINANCIAL YEAR TO DATE SUMMARY

July to September, 2020

**Connecting Australia's biggest business
with our regions' smallest businesses**

The Local Buying Program (LBP) in Queensland provides opportunities for small businesses in the Central Highlands, Isaac and Mackay local government areas to competitively supply goods and services to BHP Mitsubishi Alliance (BMA), BHP Mitsui Coal (BMC) and BHP Operations Services. The LBP commenced in Queensland in 2012 and is delivered in partnership between BHP and C-Res. C-Res, a cost neutral small business, delivers the LBP across all BHP Minerals Australia assets nationwide.



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for Financial Year to Date
Highlights and News

LOCAL BUYING PROGRAM July to September, 2020

Queensland Local Buying Program | Regional Highlights

Region	Approved Spend		Local Business Participation		Approved Work Opportunities	
Central Highlands	\$7,145,145	21%	164	20%	226	13%
Isaac	\$9,151,406	26%	181	22%	792	44%
Mackay	\$17,627,470	53%	467	58%	759	43%

425 Registered BHP Buyers creating work opportunities

816 Small local businesses registered with LBP



July - September 2020

Since 2012



\$33,812,154

Total Approved Spend



\$476,910,516

Total Approved Spend



1,780

Approved Work Opportunities



34,520

Approved Work Opportunities



16 Days

Average payment period from receipt of invoice



15 Days

Average payment period from receipt of invoice

"The Local Buying Program enables us, as buyers, to feel like we are making a difference and giving something back to the community".

BMA Buyer | Saraji Mine



Local Buying Program BUSINESS HIGHLIGHTS

“The support we have had through the LBP has always been great, but this past few months has shown just how much they value us as suppliers.” **LBP Supplier | Local Buying Program, QLD**



PAINTING AN AWARENESS OF R U OK?

The BMA Hay Point Coal Terminal actively supports R U OK? Day each year. This year, that support was taken to a whole new level! Through the LBP, local businesses were engaged to fabricate, paint, transport and photograph the journey of a bucket wheel from Mackay to Hay Point Coal Terminal. The bold project brought businesses and people together to share a very important message. Ask the question - R U OK? everyday.

LBP CREATES REWARD AND OPPORTUNITY

The LBP recently connected BMC South Walker Creek with a small local business in Mackay to organise a unique 10 Year Service Award and farewell gift for a fellow employee. The supplier was able to provide a personalised gift - a model D11 Dozer sourced from another local business, mounted on a walnut timber base and engraved, in a short time frame and it was proudly presented to the employee in recognition of their service.



LOCAL ENGINEERS DELIVER FOR TRAINING

The LBP has assisted BHP buyers to identify suitable local businesses to deliver products to the BHP FutureFit Academy. Currently, 250 students are completing nationally accredited traineeships and apprenticeships at the facility. Local small businesses are being utilised through the LBP to provide the much needed resources required to ensure continuous learning opportunities are provided for all students.

LOCAL BUYING FOUNDATION

AN INITIATIVE OF THE LOCAL BUYING PROGRAM



Queensland

Central Highlands | Isaac | Mackay

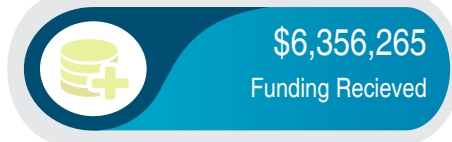
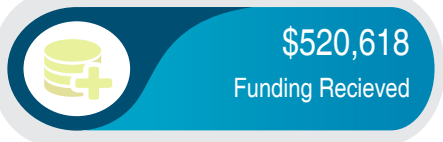
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The Local Buying Foundation (LBF) is a critical element of the Local Buying Program (LBP). In Queensland, BMA and BMC make a financial contribution to the LBF for every approved LBP transaction. The aim of the LBF is to enhance the economic sustainability of regions within the operational footprint of BHP Minerals Australia assets and BHP Operation Services in Queensland. We do this through the support of programs and initiatives that target local business training and development needs.

July - September 2020

Program to Date (2012)



View the
July - September
eNews here

Initiatives / Projects / Events supported | July - September 2020

- Resource Centre of Excellence
Enabling Future Work Skills Development
- Central Highlands Regional Resource Use Planning Co-op
Work Place Health and Safety for Agriculture App
- Mackay Tourism
Mackay Region Visitor Guide
- Central Highlands Development Corporation
Industry and Innovation Forum
- Central Highlands Development Corporation
AgFrontier 2.0: Regional AgTech Catalyst

View all other funded projects here:
www.localbuyingfoundation.com.au