

# LOCAL BUYING PROGRAM

BUILDING OUR FUTURE TOGETHER



## National

### YEAR TO DATE SUMMARY

July to September, 2020

**Connecting Australia's biggest business  
with our regions' smallest businesses**

The Local Buying Program (LBP) provides opportunities for small businesses in the eligible regions of New South Wales, Queensland, South Australia and Western Australia to competitively supply goods and services to BHP, BHP Mitsubishi Alliance (BMA), BHP Mitsui Coal (BMC) and BHP Operations Services. The LBP commenced in Queensland 2012 and expanded into New South Wales in 2016, then South Australia and Western Australia in 2017, and is delivered in partnership between BHP and C-Res. C-Res, a cost neutral small business, delivers the LBP across all BHP Minerals Australia assets nationwide.



Scan this QR Code  
for Financial Year to Date  
Highlights and News

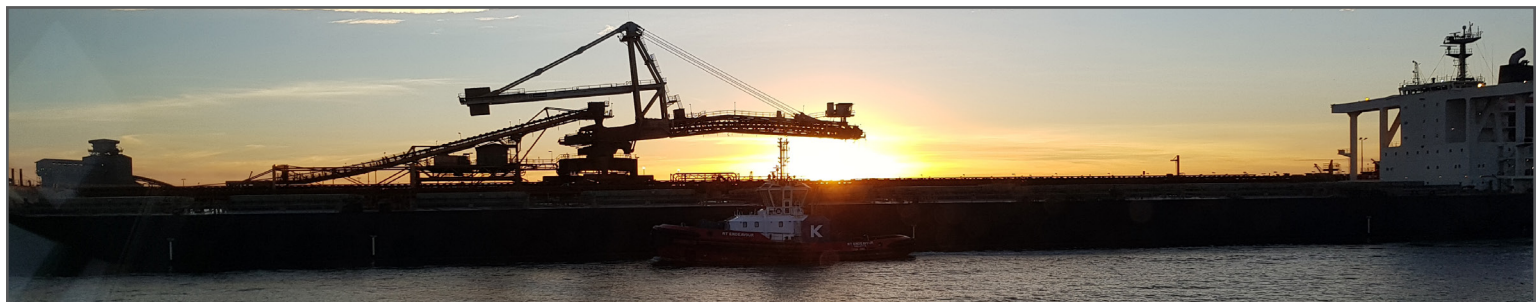
# LOCAL BUYING PROGRAM July to September, 2020

## Local Buying Program | Highlights

Region	Approved Spend		Local Business Participation		Approved Work Opportunities	
	Amount	%	Count	%	Count	%
New South Wales	\$3,779,052	8%	106	9%	116	5%
Queensland	\$33,812,154	67%	816	67%	1,780	70%
South Australia	\$1,051,487	2%	79	6%	122	5%
Western Australia	\$11,611,943	23%	226	18%	512	20%

**684** Registered BHP Buyers creating work oportunities

**1,227** Small local businesses registered with LBP



### July - September 2020

### Since 2012



**\$50,254,636**

Total Approved Spend



**\$579,247,012**

Total Approved Spend



**2,530**

Approved Work Opportunites



**39,900**

Approved Work Opportunities



**16 Days**

Average payment period from receipt of invoice



**15 Days**

Average payment period from receipt of invoice

*"Through the Local Buying Program, we can support our business community in a real and meaningful way."*

**BHP Buyer | Local Buying Program**





# Local Buying Program BUSINESS HIGHLIGHTS

*“The Local Buying Program has opened up doors of opportunity for us and means we can connect with BHP and the opportunities they offer.”*  
**Supplier | Local Buying Program**



## ACCOMMODATING SOLUTIONS

The LBP successfully sourced a critical mass accommodation supplier in Muswellbrook, NSW for around 80 BHP staff travelling from all areas of the country. The largest accommodation provider in the region was onboarded and the project overseen by a special working group consisting of C-Res, BHP Production and BHP Operations Services personnel to ensure the continuity of accommodation and catering services. Working together to achieve great outcomes for local communities.

## LBP INSTRUMENTAL IN TRAINING STARTERS

As the Operations Services Team continues to grow and with new people comes the necessity for new skills and training. During the past three months the training and development has continued whether it be onsite, via Zoom or at a local training venue. From varied locations to niche courses, the LBP has been integral to making sure BHP employees receive the best training for their roles. Multiple training organisations registered with the LBP have successfully contributed to this success story.



## FOCUS ON R U OK? WITHIN C-RES & BHP

For C-Res and our Local Buying Program Partner, BHP, the concept of asking R U OK? is not something we confine to just one day of the year. While September gave us a reason to put the issues of mental wellness and looking out for each other in the spotlight - with a number of activities, events and programs initiated - it was really business as usual for us in considering each other's wellness and the need to reach out when necessary. Not just one day, every day!