

LOCAL BUYING PROGRAM

BUILDING OUR FUTURE TOGETHER



New South Wales

FINANCIAL YEAR TO DATE SUMMARY

July to September, 2020

**Connecting Australia's biggest business
with our regions' smallest businesses**

The Local Buying Program (LBP) in New South Wales provides opportunities for small businesses in Muswellbrook, Singleton and Upper Hunter Shires to competitively supply goods and services to BHP Mt Arthur Coal and BHP Operations Services. The LBP commenced in NSW in 2016 and is delivered in partnership between BHP and C-Res. C-Res, a cost neutral small business, delivers the LBP across all BHP Minerals Australia assets nationwide.



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for Financial Year to Date
Highlights and News

LOCAL BUYING PROGRAM July to September, 2020

NSW Local Buying Program | Regional Highlights

Region	Approved Spend		Local Business Participation		Approved Work Opportunities	
Muswellbrook Shire	\$2,307,064	61%	56	53%	65	56%
Singleton Shire	\$1,384,785	37%	37	35%	47	41%
Upper Hunter Shire	\$87,203	2%	13	12%	4	3%

36

Registered BHP Buyers
creating work opportunitie

106

Small local businesses
registered with LBP



July - September 2020

Since 2016



\$3,779,052

Total Approved Spend



\$39,852,802

Total Approved Spend



116

Approved Work Opportinites



1,932

Approved Work Opportunities



16 Days

Average payment period from
receipt of invoice



15 Days

Average payment period from
receipt of invoice

"The Local Buying Program has offered us peace of mind and has been there for small businesses when we needed it."

LBP Supplier | Local Buying Program, NSW



Local Buying Program BUSINESS HIGHLIGHTS

"The Local Buying Program has made it simpler for us to engage with local small businesses."

BHP Buyer | Mt Arthur Coal



THINKING OUTSIDE THE BOX

COVID-19 has restricted the amount of LBP training available at site. The intent of the Program, and its commitment to social value, led to reaching out to emerging leaders/supervisors from site to participate in a training and engagement session. NSWEC invited C-Res to participate in two workshops. The theme of the event was "Speed Dating", aimed at connecting buyers with the Local Buying Program while maintaining physical distancing.

BOOSTING THE BOTTOM LINE

When MAC decided to organise several functions at site for Mental Health Week (R U OK? Day) on a large scale (with production of 400 egg and bacon rolls over several days), it was crucial the supplier could deliver quantity and quality on time. The LBP platform provided the perfect opportunity to engage a local supplier to deliver just that! The spend assisted a local hospitality business and created another link between BHP and the local business community.



SITE SAFETY PRIORITIES DELIVERED

Site safety is paramount at any mine site, and MAC recently identified a need for 10 emergency shower and eye wash stations to be situated at various locations. A LBP supplier initially delivered a prototype built to spec, and has since delivered nine more units as required. Another great example of a local business delivering solutions to benefit site and the local business community!

LOCALBUYING FOUNDATION

AN INITIATIVE OF THE LOCAL BUYING PROGRAM



New South Wales

Muswellbrook | Singleton | Upper Hunter

FINANCIAL YEAR TO DATE SUMMARY

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The Local Buying Foundation (LBF) is a critical element of the Local Buying Program (LBP). In New South Wales, BHP Mt Arthur Coal make a financial contribution to the LBF for every approved LBP transaction. The aim of the LBF is to enhance the economic sustainability of regions within the operational footprint of BHP Minerals Australia assets and BHP Operation Services in New South Wales. We do this through the support of programs and initiatives that target local business training and development needs.

July - September 2020

Program to Date (2012)



\$65,503

Funding Received



\$547,607

Funding Received



1

Projects Approved



17

Projects Approved



\$150,000

Value of Approved Projects



\$328,858

Value of Approved Projects



View the
July - September
eNews here

Initiatives / Projects / Events supported | July - September 2020

- Muswellbrook Chamber of Commerce
Supporting Business - Building Communities

Funding was approved to subsidise the costs of the Member Services Manager (MSM) role which supports the Muswellbrook Chamber of Commerce and Industry Inc (MCCI). The MSM role provides essential services and support to the Committee and is pivotal in the delivery of Chamber initiatives to local businesses and securing their engagement with the Chamber.

View all other funded projects here:
www.localbuyingfoundation.com.au



1800 536 663



info@localbuyingfoundation.com.au



www.localbuyingfoundation.com.au

**LOCALBUYING
PROGRAM**
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BHP **C-RES**
COMMUNITY RESOURCING
FOR THE FUTURE
PROUDLY DELIVERING THE LOCAL BUYING PROGRAM IN PARTNERSHIP