

ABOUT THE LOCAL BUYING PROGRAM IN QUEENSLAND

The Local Buying Program (LBP) in Queensland provides small businesses that operate a primary trading address in the Central Highlands, Isaac and

Mackay local government areas the opportunity to competitively supply goods and services to BHP, BMA and BMC operations across Central Queensland. The LBP is delivered in partnership between BHP and C-Res. C-Res is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.



FINANCIAL YEAR TO DATE RESULTS | JULY 2019 – MARCH 2020



QLD Regions

Central Highlands
Isaac
Mackay
Out of Region (Traditional Owner and Indigenous Business Exemption)



Approved Spend

\$14,513,444 (17%)
\$21,971,591 (25%)
\$49,748,722 (57%)
\$522,575 (1%)
\$86,756,332 (100%)



Business Participation

185 (20%)
197 (21%)
554 (58%)
4 (1%)
940 (100%)



Approved Work Opportunities

717 (13%)
2,607 (46%)
2,324 (40%)
11 (1%)
5,659 (100%)

20 Days average payment period from receipt of invoice

679 Registered BHP Buyers creating work opportunities

SINCE COMMENCEMENT RESULTS JULY 2012 – MARCH 2020



Approved Spend

\$404,619,173



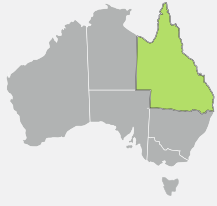
Average Payment Days

15



Approved Work Opportunities

30,790



ABOUT THE LOCAL BUYING FOUNDATION IN QUEENSLAND

The Local Buying Foundation (LBF) is a critical element of the Local Buying Program (LBP). In Queensland, BMA and BMC make a financial contribution to the LBF for every approved LBP transaction. The aim of the LBF is to enhance the economic sustainability of regions within the operational footprint of BHP Minerals Australia assets in Queensland through the support of programs and initiatives that target local business training and development needs.



INTERNATIONAL WOMEN'S DAY BUSINESS LUNCH SUCCESS

The Local Buying Foundation proudly sponsored high school students and not for profit groups to attend the RIN International Women's Day Business Lunch in Mackay, 6 March 2020. Guest speakers included the Gold Coast Suns CEO, Mark Evans, sharing the message on the importance of women's leagues sports on a professional level as well as inspirational speakers across the resources and industry sector with women in leadership.

INITIATIVES / PROJECTS / EVENTS SUPPORTED JULY - MARCH 2020 INCLUDES:

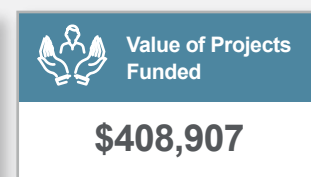
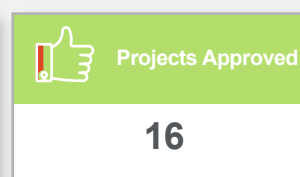
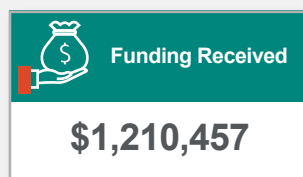
- Central Highlands Development Corporation - AgFrontier New AgTech Incubator Project (Central Highlands/Isaac)
- Central Highlands Development Corporation - Economic Futures Forum (Central Highlands) - 11 Mar 2020
- Central Highlands Development Corporation - Events and Tourism Forum (Central Highlands) - Nov 2020
- Central Highlands Development Corporation - Tourism & Events Strategy (Central Highlands)
- Central Highlands VET Cluster Network - Drones in Schools Project (Central Highlands/Isaac)
- Central Highlands Regional Resources Use Planning Ltd - Healthy Minds Resilient Farming Businesses R & R Weekend (Central Highlands/Isaac) - 22 Feb 2020
- Central Queensland Rural Health - Rural Health Educators Conference (Central Highlands/Isaac) - *postponed with date to be advised*
- Greater Whitsunday Alliance - Building Isaac Business Capabilities FY20 Events (Isaac)
- Greater Whitsunday Food Network - Regional Food and Agritourism Development (Isaac/Mackay)
- LBF Initiative - Office 365 Regional Training (Central Highlands/Isaac/Mackay)
- Resource Industry Network - RIN Gala Awards (Isaac/Mackay) *postponed to 23 Oct 2020*
- Resource Industry Network - International Women's Day (Isaac/Mackay) - 6 Mar 2020
- Resource Industry Network - MIW METS Export Hub (Isaac/Mackay)
- Resource Industry Network - Professional Development Conference (Isaac/Mackay) - 24 Nov 2020
- Resource Industry Network - Safety Conference (Isaac/Mackay) *postponed to 21 Aug 2020*
- Split Spaces Ltd - MackHack 2020 (Isaac/Mackay) - 6-8 Mar 2020



LBF Regions in Queensland eligible for funding includes:
Central Highlands, Isaac and Mackay Local Government Areas



FINANCIAL YEAR TO DATE JULY 2019 – MARCH 2020



Visit www.localbuyingfoundation.com.au for more information on funded projects and initiatives.