

## FINANCIAL YEAR TO DATE SUMMARY

NEW SOUTH WALES | July 2019 - March 2020



# ABOUT THE LOCAL BUYING PROGRAM IN NEW SOUTH WALES

The Local Buying Program (LBP) was launched at BHP Mt Arthur Coal (MAC) in 2016 to provide

opportunities for small businesses in Muswellbrook, Singleton and Upper Hunter Shires to competitively supply goods and services to MAC. The LBP is delivered in partnership between BHP and C-Res. C-Res is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.



#### FINANCIAL YEAR TO DATE RESULTS | JULY 2019 - MARCH 2020



NSW Regions

Muswellbrook Shire

Singleton Shire

Upper Hunter Shire

St.

Approved Spend

\$10,586,672 (76%)

\$3.101.713 (22%)

\$317,545 (2%)

\$14,005,930 (100%)

\*\*

Business Participation

64 (48%)

51 (38%)

18 (14%)

133 (100%)

Approved Work Opportunities

435 (80%)

105 (19%)

7 (1%)

547 (100%)

1

Days average payment period from receipt of invoice

83

Registered BHP Buyers creating work opportunities



### SINCE COMMENCEMENT RESULTS APRIL 2016 – MARCH 2020



\$32,061,695



Average Payment Days

14



Approved Work Opportunities

1,676

1800 536 663

info@localbuying.com.au

www.localbuying.com.au



PROUDLY DELIVERING THE LOCAL BUYING PROGRAM IN PARTNERSHIP



# FINANCIAL YEAR TO DATE SUMMARY

NEW SOUTH WALES | July 2019 - March 2020



## ABOUT THE LOCAL BUYING FOUNDATION IN NSW

The Local Buying Foundation (LBF) is a critical element of the Local Buying Program (LBP). In New South Wales, BHP Mt Arthur Coal make a financial

contribution to the LBF for every approved LBP transaction. The aim of the LBF is to enhance the economic sustainability of shires within the operational footprint of BHP Minerals Australia assets in New South Wales through the support of programs and initiatives that target local business training and development needs.



#### INTERNATIONAL WOMEN'S DAY BUSINESS LUNCH SUCCESS

The Local Buying Foundation sponsored 20 students from local High Schools to be able to attend the Singleton International Women's Day event Friday, 6 March 2020, at Singleton Sacred Spaces. Students attending were able to experience International Women's Day festivities, networking with the business community and hear from inspirational guest speakers.

The guest speakers were women from within the Singleton community who challenge stereotypes, fight bias, broaden perceptions and improve social situations every day.



### INITIATIVES / PROJECTS / EVENTS SUPPORTED JULY 2019 - MARCH 2020:

- ➤ LBF Initiative Office 365 Regional Training
- Scone Timber & Hardware Scone Trade Show
- Singleton Business Chamber Building Connected Business Communities
- ➤ Singleton Business Chamber International Women's Day
- Singleton Business Chamber Singleton Dollars Shop Local Project
- ➤ The Business Centre Business Development Masterclasses
- Upper Hunter Shire Council Live Work Invest Scone Stage 2
- Upper Hunter Country Tourism Upper Hunter Country Tourism Visitor Guide



LBF Shires in New South Wales eligible for funding includes: Muswellbrook, Singleton and Upper Hunter Local Government Areas



## **FOUNDATION TO DATE MAY 2017 – MARCH 2020**



\$408,559

Projects Approved

15



\$138,859

Visit www.localbuyingfoundation.com.au for more information on funded projects and initiatives.



info@localbuyingfoundation.com.au

www.localbuyingfoundation.com.au



