



ABOUT THE LOCAL BUYING PROGRAM IN QUEENSLAND

The Local Buying Program (LBP) in Queensland provides small businesses that operate a primary trading address in the Central Highlands, Isaac and

Mackay local government areas the opportunity to competitively supply goods and services to BHP, BMA and BMC operations across Central Queensland. The LBP is delivered in partnership between BHP and C-Res. C-Res is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.



FINANCIAL YEAR TO DATE RESULTS | JULY – DECEMBER 2019

QLD Regions	Approved Spend	Business Participation	Approved Work Opportunities
Central Highlands	\$9,170,167 16%	174 20%	490 13%
Isaac	\$14,815,954 26%	197 22%	1,768 47%
Mackay	\$33,023,511 57%	507 57%	1,500 39%
Out of Region (Traditional Owner Exemption)	\$205,474 1%	4 1%	4 1%
July – December 2019	\$57,215,106	882	3,762

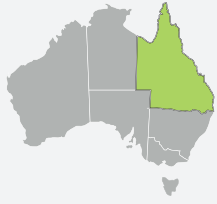
21 Days average payment period from receipt of invoice

554 Registered BHP Buyers creating work opportunities



SINCE COMMENCEMENT RESULTS JULY 2012 – DECEMBER 2019

<p>Approved Spend</p> <p>\$375,077,948</p>	<p>Average Payment Days</p> <p>7</p>	<p>Approved Work Opportunities</p> <p>28,893</p>
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ABOUT THE LOCAL BUYING FOUNDATION IN QUEENSLAND

The Local Buying Foundation (LBF) is a critical element of the Local Buying Program (LBP). In Queensland, BMA and BMC make a financial contribution to the LBF for every approved LBP transaction. The aim of the LBF is to enhance the economic sustainability of regions within the operational footprint of BHP Minerals Australia assets in Queensland through the support of programs and initiatives that target local business training and development needs.



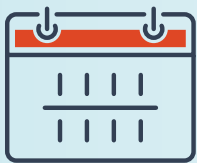
CONGRATULATIONS TO FUNDING ROUND 4 APPLICANTS

The following funding applicants were approved for the following projects/events at our LBF Advisory Committee meeting in December 2019:

- Central Highlands Development Corporation - Economic Futures Forum 2020 - 11 March 2020
- Central Highlands Development Corporation - Events and Tourism Forum 2020 - November 2020
- Central Highlands Regional Resources Use Planning Cooperative - Healthy Minds 'Resilient Farming Businesses'
- Central Highlands VET Network - Marist College Emerald - Drones for Schools Project 2020
- Central Queensland Rural Health - Rural Health Educators Weekend - 14 & 15 March 2020
- Resource Industry Network - Professional Development Conference - 24 November 2020
- Resource Industry Network - International Women's Day 2020
- Split Spaces Ltd - Startup MIW Activation Support Program 2020

INITIATIVES/PROJECTS/EVENTS SUPPORTED JULY - DECEMBER 2019 INCLUDES:

- 5th Element Business Series 'Building Dream Teams' Workshops and Conference (Mackay)
- AgTech: Build It. Use It. Profit 2019 (Emerald)
- Building Isaac Business Capabilities FY20 events (Moranbah, Middlemount, Clermont, Dysart, Nebo)
- Central Highlands Business Excellence Awards 2019 (Emerald)
- Central Highlands Tourism & Events Strategy & Forum (Emerald)
- Healthy Minds Business Breakfast (Emerald) & Dinner (Blackwater)
- Mackay's Regional Innovation Showcase at National Exhibitions (WA, VIC, NSW, QLD)
- LBF Celebration Dinner & End of Year Networking Breakfast (Mackay)

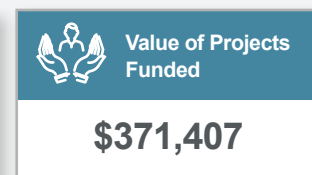
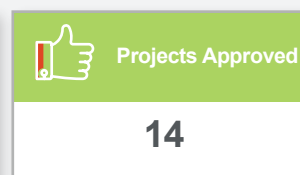
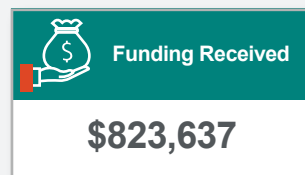


LBF SUPPORTED EVENTS FOR THE DIARY

- 4 Feb 2020 - Property Mapping - GW3 | Middlemount
- 4 Feb 2020 - Mayor's Breakfast - GW3 & MTA | Moranbah
- 4 Feb 2020 - Leadership Development & Mentoring - GW3 | Moranbah
- 11 Mar 2020 - Economic Futures Forum - CHDC | Emerald
- 14-15 Mar 2020 - Rural Health Educators Weekend - CQ Rural Health | Emerald

LBF Regions in Queensland eligible for funding includes:
Central Highlands, Isaac and Mackay Local Government Areas

FINANCIAL YEAR TO DATE RESULTS JULY – DECEMBER 2019



Visit www.localbuyingfoundation.com.au for more information on funded projects and initiatives.

