



ABOUT THE LOCAL BUYING PROGRAM IN NEW SOUTH WALES

The Local Buying Program (LBP) was launched at BHP Mt Arthur Coal (MAC) in 2016 to provide opportunities for small businesses in Muswellbrook, Singleton and Upper Hunter Shires to competitively supply goods and services to MAC. The LBP is delivered in partnership between BHP and C-Res. C-Res is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.



FINANCIAL YEAR TO DATE RESULTS | JULY – DECEMBER 2019



NSW Regions

Muswellbrook Shire

Singleton Shire

Upper Hunter Shire

July – December 2019



Approved Spend

\$7,952,803 78%

\$2,114,982 21%

\$166,100 1%

\$10,233,885



Business Participation

63 49%

46 36%

19 15%

128



Approved Work Opportunities

323 80%

77 19%

4 1%

404

14

Days average payment period from receipt of invoice

68

Registered BHP Buyers creating work opportunities



SINCE COMMENCEMENT RESULTS APRIL 2016 – DECEMBER 2019



Approved Spend

\$28,289,650



Average Payment Days

13.8



Approved Work Opportunities

1,533



1800 536 663



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www.localbuying.com.au

BHP

C-RES
COMMUNITY RESOURCING
FOR THE FUTURE

PROUDLY DELIVERING THE LOCAL BUYING PROGRAM IN PARTNERSHIP



ABOUT THE LOCAL BUYING FOUNDATION IN NSW

The Local Buying Foundation (LBF) is a critical element of the Local Buying Program (LBP). In New South Wales, BHP Mt Arthur Coal make a financial contribution to the LBF for every approved LBP transaction. The aim of the LBF is to enhance the economic sustainability of shires within the operational footprint of BHP Minerals Australia assets in New South Wales through the support of programs and initiatives that target local business training and development needs.



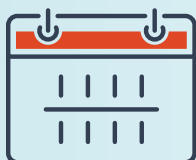
CONGRATULATIONS TO FUNDING ROUND 4 APPLICANTS

The following funding applicants were approved for the following projects/events at our LBF Advisory Committee meeting in November 2019:

- Singleton Business Chamber - Singleton Dollars Shop Local Project
- LBF Initiative - Office 365 Regional Training Project

INITIATIVES/PROJECTS/EVENTS SUPPORTED JULY - DECEMBER 2019:

- Business Development Masterclasses - The Business Centre
- Live Work Invest Scone - Stage 2 - Upper Hunter Shire Council
- Scone Trade Show - Scone Timber & Hardware
- Singleton Training Community Kitchen - Singleton Business Chamber
- Upper Hunter Country Tourism Visitor Guide - Upper Hunter Country Tourism
- Upper Hunter Country Tourism Website - Upper Hunter Country Tourism



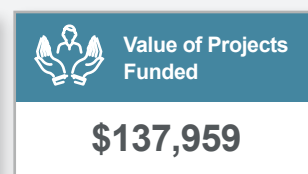
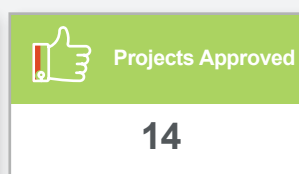
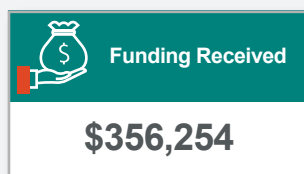
LBF SUPPORTED EVENTS FOR THE DIARY

3 April 2020 - Muswellbrook Business Awards - Muswellbrook
29 May 2020 - Singleton Business Awards - Singleton

LBF Shires in New South Wales eligible for funding includes:
Muswellbrook, Singleton and Upper Hunter Local Government Areas



PROGRAM TO DATE RESULTS MAY 2017 – DECEMBER 2019



Visit www.localbuyingfoundation.com.au for more information on funded projects and initiatives.