

FINANCIAL YEAR TO DATE SUMMARY

QUEENSLAND | July - September 2019



ABOUT THE LOCAL BUYING PROGRAM IN QUEENSLAND

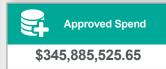
The Local Buying Program (LBP) in Queensland provides small businesses that operate a primary trading address in the Central Highlands, Isaac and

Mackay local government areas the opportunity to competitively supply goods and services to BHP, BMA and BMC operations across Central Queensland. The LBP is delivered in partnership between BHP and C-Res. C-Res is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.



Queensland	Financial Year to Date Results July – September 2019					
Regions	Approved Spend		Business Participation		Approved Work Opportunities	
Central Highlands	\$4,946,555.05	17.7%	195	21%	257	13.6%
Isaac	\$8,687,296.09	31%	196	21.2%	846	44.9%
Mackay	\$14,216,889.77	50.7%	533	57.5%	776	41.2%
Out of Region (Traditional Owner Exemption)	\$171,943.32	0.6%	3	0.3%	5	0.3%
July - Sept 2019	\$28,022,684.23	100%	927	100%	1,884	100%

Since Commencement (2012)







20

Days average payment period from receipt of invoice Registered BHP Buyers creating work opportunities



LOCAL BUYING FOUNDATION | July – September 2019

The Local Buying Foundation (LBF) is a critical element of the Local Buying Program (LBP). In Queensland, BMA and BMC make a financial contribution to the LBF for every approved LBP transaction. The aim of the LBF is to enhance the economic sustainability of regions within the operational footprint of BHP Minerals Australia assets in Queensland through the support of programs and initiatives that target local business training and development needs.

Congratulations to the following Round 3 funding applicants:

- Local Buying Foundation Office 365 Initiative
- Greater Whitsunday Alliance Building Isaac Business Capability FY20
- Resource Industry Network RIN Safety Conference 2020 2021
- Resource Industry Network RIN Gala Awards 2020 2022
- Central Highlands Development Corporation Central Highlands Tourism Strategy
- Isaac Regional Council Love Your Local Buy Local Isaac Campaign

July - September 2019

Funding received	\$414,118		
Projects approved	6		
Value of projects funded	\$159,900		

Initiatives/projects/events supported this quarter include: Central Highlands Business Excellence Awards, The Fifth Element – Building Dream Teams Conference, and the Healthy Minds Business Breakfast (Emerald) and Dinner (Blackwater).

Visit www.localbuyingfoundation.com.au for more information.

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