



ABOUT THE LOCAL BUYING PROGRAM IN NEW SOUTH WALES

The Local Buying Program (LBP) was launched at BHP Mt Arthur Coal (MAC) in 2016 to provide opportunities for small businesses in Muswellbrook, Singleton and Upper Hunter Shires to competitively supply goods and services to MAC. The LBP is delivered in partnership between BHP and C-Res. C-Res is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.



New South Wales Regions	Financial Year to Date Results July – September 2019					
	Approved Spend		Business Participation		Approved Work Opportunities	
Muswellbrook Shire	\$2,299,855.06	72.5%	56	47%	191	78.6%
Singleton Shire	\$774,227.84	24.4%	44	37%	49	20.2%
Upper Hunter Shire	\$99,776.03	3.1%	19	16%	3	1.2%
July – Sept 2019	\$3,173,858.93	100%	119	100%	243	100%

Since Commencement (2016)

Approved Spend
\$21,229,624.04

Average Payment Days
13.5

Approved Work Opportunities
1,372

13.3 Days average payment period from receipt of invoice

51 Registered BHP Buyers creating work opportunities



LOCAL BUYING FOUNDATION July – September 2019

The Local Buying Foundation (LBF) is a critical element of the Local Buying Program (LBP). In New South Wales, BHP make a financial contribution to the LBF for every approved LBP transaction. The aim of the LBF is to enhance the economic sustainability of regions within the operational footprint of BHP Minerals Australia assets in New South Wales through the support of programs and initiatives that target local business training and development needs.

Congratulations to the following Round 3 funding applicants:

- Scone Timber and Hardware – Scone Trade Expo 2019
- The Business Centre – Business Development Master Class Series

Initiatives/projects/events supported this quarter include: the Scone Trade Show, Singleton Community Training Kitchen and the Building Connected Business Communities project.

Visit www.localbuyingfoundation.com.au for more information.

Since Inception (2016)

Funding received	\$294,278
Projects approved	12
Value of projects funded	\$117,616