LOCAL BUYING PROGRAM
BUILDING OUR FUTURE TOGETHER

Western Australia
FINANCIAL YEAR TO DATE
July 2018 to March 2019

The Local Buying Program (LBP) in Western Australia provides opportunities for small businesses in eligible regions to competitively supply goods and services to BHP's Iron Ore operations. The LBP commenced in Western Australia in October 2017 and is delivered in partnership between BHP and C-Res. C-Res is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.

Approved Spend — $3,772,224

%	Region	Amount
3%	Shire of Ashburton	$117,661
28%	Shire of East Pilbara	$1,052,304
69%	Town of Port Hedland	$2,602,259

Average Payment Days — 15.2
(From receipt of invoice)

Local Business Participation — 224

%	Region	Count
4%	Shire of Ashburton	9
30%	Shire of East Pilbara	67
66%	Town of Port Hedland	148

Approved Work Opportunities — 264

%	Region	Count
1%	Shire of Ashburton	4
38%	Shire of East Pilbara	100
61%	Town of Port Hedland	160

Since Commencement (2017): Approved Spend **$7,615,806** | Average Payment Days **14.6** | Approved Work Opportunities **445**

Local Buying Program Engagement Highlights

In Western Australia, C-Res and the Local Buying Program (LBP) actively support and promote business initiatives and events which focus on building business capacity and capability. We are committed to building essential relationships within the business community and maintaining our focus on local business growth and sustainability opportunities.

Last quarter, C-Res BEA Georgie McInerney attended business networking events and functions to promote the LBP, including –

- Participated in the BHP Newman Stakeholder Engagement Group tour of BHP Warruwundu Village and BHP Jimlebar Mine
- Attended the BHP Newman Stakeholder Engagement Group Consultation with Creating Communities event
- Guests at the NCCI Business Afterhours series
- Hosted Local Buying Program Drop In Sessions at the Edge, Town Square in Newman
- Presented LBP and LBP Voucher Training Sessions at BHP Mt Whaleback, Newman