



The Local Buying Program (LBP) provides opportunities for small businesses in eligible regions to competitively supply goods and services to BHP, BHP Mitsubishi Alliance (BMA) and BHP Mitsui Coal (BMC). The Local Buying Program began in 2012 and is delivered in partnership between BHP and C-Res. C-Res is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.

Approved Spend **\$80,365,960**

(in eligible regions)

7%	New South Wales	\$5,633,767
85%	Queensland	\$68,692,703
3%	South Australia	\$2,267,266
5%	Western Australia	\$3,772,224



Average Payment Days **17.1**

(From receipt of invoice)



Local Business Participation **1,314**

(in eligible regions)

8%	New South Wales	108
69%	Queensland	898
6%	South Australia	84
17%	Western Australia	224



Approved Work Opportunities **5,841**

(in eligible regions)

6%	New South Wales	342
86%	Queensland	5,037
3%	South Australia	198
5%	Western Australia	264



Since Commencement (2012): Approved Spend **\$311,388,814** | Average Payment Days **13.8** | Approved Work Opportunities **25,131**

National Engagement Highlights

The Local Buying Program is committed to providing business support essential to building capacity and capabilities of locally owned small businesses in eligible regions nationwide. Building and sustaining working relationships and partnerships within the business community is central to our focus on growth opportunities and sustainability. C-Res team members are actively involved with key community organisations, business chambers and industry groups to ensure positive engagement with our stakeholders.

Key achievements and engagement activities this quarter include -

- Approved spend from the Program exceeding \$300,000,000
- C-Res Project Officer, Meike Hamilton, working two days a week with BHP in Brisbane as the LBP Co-ordinator liaising between C-Res and BHP
- Queensland Local Buying Foundation approving four funding applications for Round One 2019
- New South Wales Local Buying Foundation successfully delivering one initiative, Elevate Your Director Skills Training and one approved funding application for Round One 2019
- C-Res CEO presenting at CHDC's Economic Futures Forum



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