

The **Local Buying Program (LBP)** in Western Australia provides opportunities for small business in eligible regions to competitively supply goods and services to **BHP's Iron Ore operations**. The LBP commenced in Western Australia in October 2017 and is delivered in partnership between BHP and C-Res. **C-Res** is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.

## Approved Spend **\$2,169,544**

4%	Shire of Ashburton	\$88,947
20%	Shire of East Pilbara	\$442,414
76%	Town of Port Hedland	\$1,638,183



## Average Payment Days **15.5**

(From receipt of invoice)



## Local Business Participation **202**

4%	Shire of Ashburton	8
26%	Shire of East Pilbara	52
70%	Town of Port Hedland	142



## Approved Work Opportunities **170**

1%	Shire of Ashburton	1
36%	Shire of East Pilbara	61
63%	Town of Port Hedland	108



**Since Commencement (2017):** Approved Spend **\$6,013,126** | Average Payment Days **14.5** | Approved Work Opportunities **351**



## Local Buying Program Engagement Highlights

In Western Australia, **C-Res** and the **Local Buying Program (LBP)** actively support and promote business initiatives and events which focus on building business capacity and capability. We are committed to building essential relationships within the business community and maintaining our focus on local business growth and sustainability opportunities.

### Last quarter the C-Res team attended business networking events and functions including:

- Attendees at the PHCCI Business Breakfast and the Business After Hours Series
- Panellist for the WA Small Business Day
- Showcasing the Local Buying Program at The WEB 'Lunch and Learn' Series
- Attending the Newman Christmas Business After Hours
- Presenting a LBP information brief to the BHP Stakeholder Engagement Group at Mt Whaleback
- Attending the Parnawarri Retail Centre end of year networking event
- LBP celebrating one year of operations in WA with a networking event held in Port Hedland