



The **Local Buying Program (LBP)** provides opportunities for small business in eligible regions to competitively supply goods and services to **BHP, BHP Billiton Mitsubishi Alliance (BMA) and BHP Billiton Mitsui Coal (BMC)**. The Local Buying Program began in 2012 and is delivered in partnership with BHP and C-Res. **C-Res** is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.

Approved Spend **\$52,240,793**

(in eligible regions)

6%	New South Wales	\$3,247,173
87%	Queensland	\$45,119,140
3%	South Australia	\$1,704,936
4%	Western Australia	\$2,169,544



Average Payment Days **14.7**

(From receipt of invoice)



Local Business Participation **1,227**

(in eligible regions)

9%	New South Wales	110
68%	Queensland	834
7%	South Australia	81
16%	Western Australia	202



Approved Work Opportunities **3,988**

(in eligible regions)

6%	New South Wales	223
87%	Queensland	3,458
3%	South Australia	137
4%	Western Australia	170



Since Commencement (2012): Approved Spend **\$283,263,649** | Average Payment Days **13.4** | Approved Work Opportunities **23,278**



BHP Olympic Dam's Head of Supply Nathan Flaman and C-Res CEO Tracey Cuttriss-Smith accepted the SA Premier's METS Excellence in Working with Communities Award from Premier Steven Marshall

National Engagement Highlights

The **Local Buying Program** is committed to providing business support essential to building capacity and capabilities of locally owned small businesses in eligible regions nationwide. Building and sustaining working relationships and partnerships within the business community is central to our focus on growth opportunities and sustainability. C-Res team members are actively involved with key community organisations, business chambers and industry groups to ensure positive engagement with our stakeholders.

Key achievements and engagement activities this quarter include -

- BHP Olympic Dam and Western Australia Iron Ore celebrating one year of the Local Buying Program
- BHP and C-Res accept the SA Premier's METS Excellence in Working with Communities Award for the LBP
- Local Buying Foundation in QLD approving 3 funding applications from Central Highlands Development Corporation, Mackay Region Chamber of Commerce and Clermont State High School
- Local Buying Foundation in NSW approving 1 funding application from Singleton Business Chamber and an LBF Initiative which will provide Corporate Governance training
- C-Res sponsorship of the Roxby Downs Business Longevity Awards
- The C-Res team presented information and provided support at the BHP Supply Information Event in QLD



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