

The **Local Buying Program (LBP)** in Western Australia provides opportunities for small business in the eligible regions to competitively supply goods and services to **BHP's Iron Ore operations**. The LBP commenced in Western Australia in October 2017 and is delivered in partnership between BHP and C-Res. **C-Res** is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.

Approved Spend \$1,342,729

24%	Shire of Ashburton	\$322,223
8%	Shire of East Pilbara	\$111,764
68%	Town of Port Hedland	\$908,742



Average Payment Days 14.6

(From receipt of invoice)



Local Business Participation 192

4%	Shire of Ashburton	7
26%	Shire of East Pilbara	50
70%	Town of Port Hedland	135



Approved Work Opportunities 74

0%	Shire of Ashburton	0
27%	Shire of East Pilbara	20
73%	Town of Port Hedland	54



Since Commencement (2017): Approved Spend **\$5,186,311** | Average Payment Days **13.2** | Approved Work Opportunities **255**



Local Buying Program Engagement Highlights

In Western Australia, **C-Res** and the **Local Buying Program** actively support and promote business initiatives and events which focus on building business capacity and capability. We are committed to building essential relationships within the business community and maintaining our focus on local business growth and sustainability opportunities.

This quarter, the C-Res team have attended several business networking events and functions, and are proud to be associated with/as a -

- Participating Member of the Hedland Collective Group
- Co-hosts of the BHP stand at the Hedland Economic Resource Forum
- Attendees at the PHCCI Business Breakfast and the Business After Hours Series

1800 536 663

info@localbuying.com.au

www.localbuying.com.au