



The **Local Buying Program (LBP)** provides opportunities for small business in the eligible regions to competitively supply goods and services to **BHP, BHP Billiton Mitsubishi Alliance (BMA) and BHP Billiton Mitsui Coal (BMC)**. The Local Buying Program began in 2012 and is delivered in partnership between BHP and C-Res. **C-Res** is a cost neutral entity that proudly continues to deliver the LBP across all BHP Minerals Australia assets nationwide.

Approved Spend

(in eligible regions)

\$25,307,251

4%	New South Wales	\$980,831
86%	Queensland	\$21,832,610
5%	South Australia	\$1,151,081
5%	Western Australia	\$1,342,729



Average Payment Days

(From receipt of invoice)

17.3



Local Business Participation

(in eligible regions)

937

11%	New South Wales	101
60%	Queensland	566
8%	South Australia	78
21%	Western Australia	192



Approved Work Opportunities

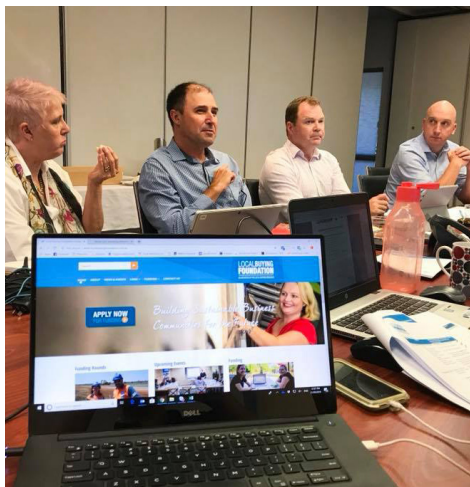
(in eligible regions)

1,992

5%	New South Wales	96
87%	Queensland	1,742
4%	South Australia	80
4%	Western Australia	74



Since Commencement (2012): Approved Spend **\$256,330,106** | Average Payment Days **13.1** | Approved Work Opportunities **21,282**



National Engagement Highlights

The **Local Buying Program** is committed to providing business support essential to building capacity and capabilities of locally owned small businesses in eligible regions nationwide. Building and sustaining working relationships and partnerships within the business community is central to our focus on growth opportunities and sustainability. C-Res team members are actively involved with key community organisations, business chambers and industry groups to ensure positive engagement with our stakeholders.

Key engagement activities this quarter include -

- C-Res support of the national R U OK? Day and continued sponsorship of the Mackay breakfast event in Queensland
- Local Buying Foundation in NSW approving 3 funding applications
- Local Buying Foundation in QLD approving 4 funding applications
- Trade Expo and Conference participation in BHP exhibits in QLD, SA and WA
- Sponsorship of Events and Business Awards in SA and WA



1800 536 663



info@localbuying.com.au



www.localbuying.com.au

BHP

BMA
BHP Billiton Mitsubishi Alliance

C-RES
COMMUNITY RESOURCING
FOR THE FUTURE

PROUDLY DELIVERING THE LOCAL BUYING PROGRAM IN PARTNERSHIP