

The **Local Buying Program (LBP)** in Western Australia provides opportunities for small business in the eligible regions to competitively supply goods and services to **BHP's Iron Ore operations**. Transactions commenced in Western Australia on 30 October 2017.

The LBP is delivered in partnership between BHP and C-Res. **C-Res** is a cost neutral entity that proudly delivers the LBP for all BHP Minerals Australia core assets.

Approved Spend **\$1,174,610**

(Work Instructions with Purchase Orders)

Small business in:

33%	Shire of East Pilbara	\$390,792
0%	Shire of Ashburton (Eligible post codes)	\$0
67%	Town of Port Hedland	\$783,818
0%	Out of Region (Traditional Owner - Region Exempt)	\$0



Average Payment Days **11.4**

(From receipt of invoice)

Local Business Participation **170**

(Approved Suppliers)

Small business in:

25%	Shire of East Pilbara	43
2%	Shire of Ashburton (Eligible post codes)	4
69%	Town of Port Hedland	117
4%	Out of Region (Traditional Owner - Region Exempt)	6



Approved Work Opportunities **122**

(Approved Work Instructions)

Small business in:

59%	Shire of East Pilbara	72
0%	Shire of Ashburton (Eligible post codes)	0
41%	Town of Port Hedland	50
0%	Out of Region (Traditional Owner - Region Exempt)	0



More information: www.localbuying.com.au | info@localbuying.com.au | 1800 536 663



Why participate in the Local Buying Program?

Benefits for Local Business

- Exposure to BHP through an online supplier directory
- A simplified engagement tool (Local Buying Program website)
- Appropriate payment terms (21 days from receipt of invoice)
- Simpler supplier on-boarding and qualification
- Continuous support from the C-Res team

Benefits for BHP Employees

- Faster supplier on-boarding
- Aligns with SAP
- Online supplier directory of participating local businesses showing capabilities and capacity
- Engaging local suppliers supports local community sustainability
- Continuous support from the C-Res team

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