

The **Local Buying Program (LBP)** in Western Australia provides opportunities for small business in the eligible regions to competitively supply goods and services to **BHP's Iron Ore operations**. Transactions commenced in Western Australia on 30 October 2017.

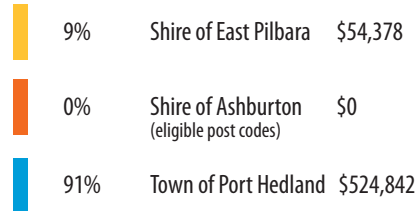
The LBP is delivered in partnership between BHP and C-Res. **C-Res** is a cost neutral entity that proudly delivers the LBP for all BHP Minerals Australia core assets.

### Approved Spend

**\$579,220**

(Work Instructions with Purchase Orders)

To small business in:



### Average Payment Days

**10.5**

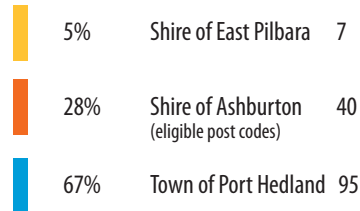
(From receipt of invoice)

### Local Business Participation

**142**

(Approved Suppliers)

To small business in:

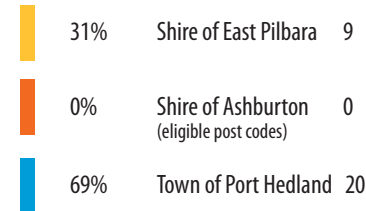


### Approved Work Opportunities

**29**

(Approved Work Instructions)

To small business in:



More information: [www.localbuying.com.au](http://www.localbuying.com.au) | [info@localbuying.com.au](mailto:info@localbuying.com.au) | 1800 536 663



### Why participate in the Local Buying Program?

#### Benefits for Local Business

- Exposure to BHP through an online supplier directory
- A simplified engagement tool (Local Buying Program website)
- Appropriate payment terms (21 days from receipt of invoice)
- Simpler supplier on-boarding and qualification
- Continuous support from the C-Res team

#### Benefits for BHP Employees

- Faster supplier on-boarding
- Aligns with SAP
- Online supplier directory of participating local businesses showing capabilities and capacity
- Engaging local suppliers supports local community sustainability
- Continuous support from the C-Res team

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