

LOCAL BUYING PROGRAM

BUILDING OUR FUTURE TOGETHER

The Local Buying Program (LBP) is a targeted program providing opportunities for small businesses, with less than 25 full-time employees, to competitively supply goods and services to BHP Billiton **Mt Arthur Coal** in New South Wales or **BMA** (BHP Billiton Mitsubishi Alliance) and **BMC** (BHP Billiton Mitsui Coal) operations in Queensland. The Program targets businesses registered or operating with a primary place of business in the local government areas surrounding these operations along the east coast of Australia.

In Queensland, the local government areas are **Central Highlands, Isaac and Mackay regions**, and in New South Wales the local government areas are **Muswellbrook, Singleton and Upper Hunter shires**.

The LBP is delivered in partnership between BHP Billiton, BMA, BMC and C-Res. C-Res is a cost neutral entity and was established to deliver the original BMA Local Buying Program and now proudly delivers the LBP for all BHP Billiton Australian Coal assets.

The LBP has been operational in Queensland since July 1 2012. The success of the LBP can be measured by the number of businesses registering to participate, the number of work opportunities made available to businesses, and the amount of approved spend going back into BHP Billiton, BMA and BMC's host regions or shires.

HIGHLIGHTS SINCE PROGRAM LAUNCH IN 2012

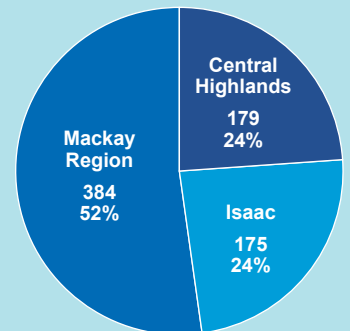
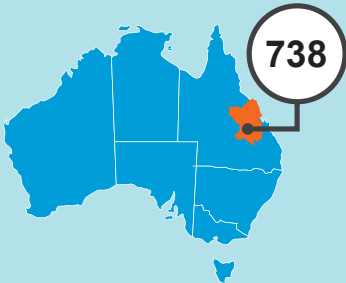
Total number of BHPB/BMA/BMC employees registered to use the program
1,066

Total approved spend
\$90,069,849

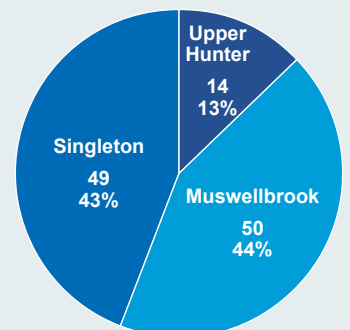
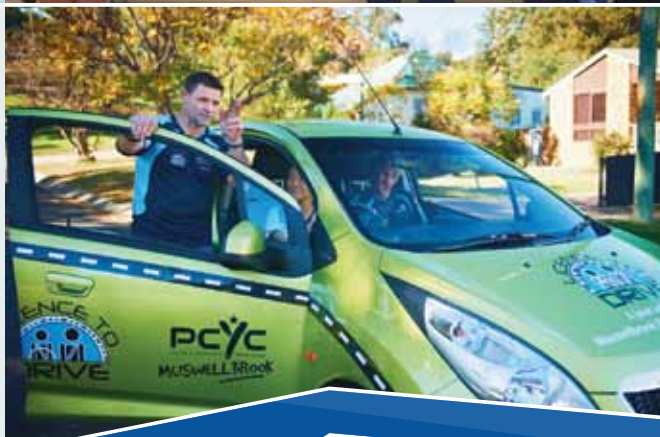
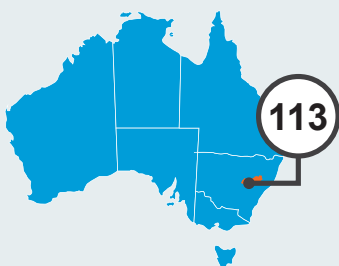
Work opportunities issued to suppliers
10,023

BUSINESS REGISTRATIONS

Queensland



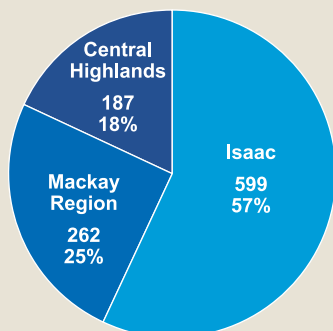
New South Wales



WORK OPPORTUNITIES (WORK INSTRUCTIONS - WI)

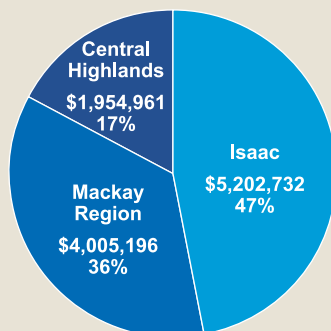
QLD Approved Work Instructions
FY17 (July - Sept 2016)

Total = 1048



QLD Approved Spend
FY17 (July - Sept 2016)

Total = \$11,162,889



Queensland

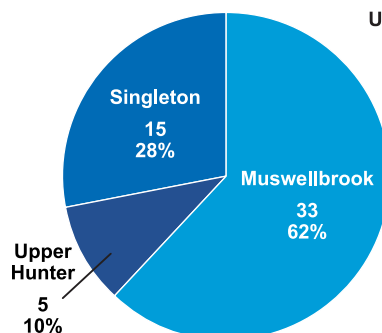


New South Wales



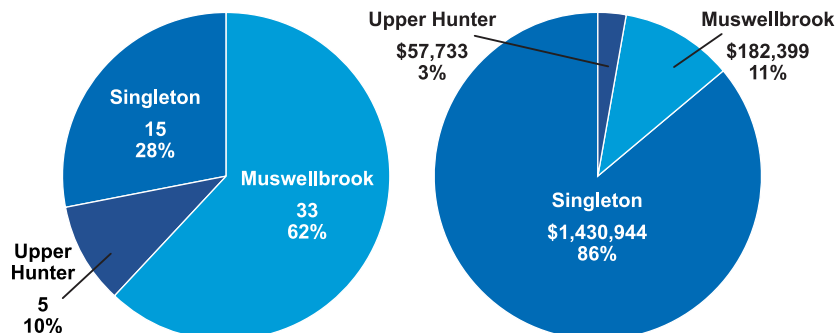
NSW Approved Work Instructions
(18 April - 30 Sept 2016)

Total = 53



NSW Approved Spend
FY16 (18 April - 30 Sept 2016)

Total = \$1,671,076



**LOCALBUYING
FOUNDATION**

AN INITIATIVE OF THE LOCAL BUYING PROGRAM

LOCAL BUYING FOUNDATION (QLD) - BMA/BMC

The **Local Buying Foundation (LBF)** is a critical element of the **Local Buying Program (LBP)**. The Foundation in Queensland aims to enhance the economic sustainability of regions within BMA and BMC's operational footprint. Through programs and initiatives that target local business training and development needs, the LBF is assisting to build and develop local capacity and capability. For all approved transactions processed through the LBP, BMA and BMC make a financial contribution to the LBF.

HIGHLIGHTS FOR LOCAL BUYING FOUNDATION SINCE 2012

\$1,098,319

Total funding received

\$475,000

Total value of projects funded

53

Projects funded

Find out more:

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