



Message from the C-Res team....



C-Res Team (L to R): **Lea Waters-Marsh** (Purchasing Officer), **Tracey Cuttriss-Smith** (Community Development Supervisor), **Debbie Porter** (Purchasing Supervisor)

Welcome to the second C-Res eNewsletter and the first for 2013. With the BMA Local Buying Program and C-Res now operating for 7 months, the achievements to date have exceeded expectations. On a daily basis there are new suppliers registering with C-Res and local businesses receiving supply opportunities with BMA.

The Mackay office has had a major move in the last week to Level 1, 36 Wellington St, Mackay to cope with the expansion of C-Res while the Community Development Supervisor continues to service the Bowen Basin from Emerald.

We look forward to continuing to improve the BMA Local Buying Program and our business practices to meet the needs of BMA and the business communities.

Narelle Pearse
Managing Director



This Issue

- BMA Local Buying Program steaming ahead!
- C-Res Suppliers see the benefits of a Local Buying Program
- BMA taking advantage of the Local Buying Program
- Local Buying Community Foundation Update
- C-Res Website—changes & updates
- Community / Business Information

Upcoming Events

7 March
[Building Sustainable Business Communities](#)—Small Business Workshop and Networking Event—Emerald.

Community Foundation—Funding Round Due Dates

- ◆ 22 February
- ◆ 30 May
- ◆ 29 August
- ◆ 28 November

BMA Local Buying Program steaming ahead!



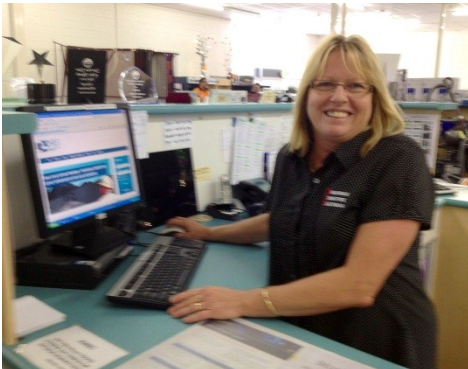
The success of the BMA Local Buying Program continues to grow. Some key outcomes include:

- **240 local businesses registered** under the Program and ready to do business with BMA operations (**150 of these have previously been unable to engage directly with BMA**),
- **300+ work opportunities processed through the program**, and
- **over 200 BMA employees** registered and participating in the program.

While the payment terms of the program are 21 days, C-Res, with BMA, has consistently processed claim payments on an **average of 9 days from acceptance of invoice**. For more information on the progress of the program to date [click here](#).

C-Res Suppliers see the benefits of a Local Buying Program...

*Each newsletter will be profiling one or more C-Res approved suppliers who are gaining opportunities through the BMA Local Buying Program. This edition will be profiling **Moranbah Furniture and Electrical**, a Moranbah based business.*



Tanya Thompson—Assistant Manager

Moranbah Furniture and Electrical has been a regular fixture in Moranbah supplying electrical goods since the early 1980's operating as Retravision. Owners Geoff and Jenny Brett took over in 2005 and in 2012 the business became what it is currently known as. Geoff and Jenny were alerted to the opportunities of the Local Buying Program through the Moranbah Traders Association. While they are already vendors with BMA, they saw this program as a great opportunity to expand their business visibility to other BMA sites through the Request for Quote function of the website and be able to take advantage of the quicker payment terms.

While Geoff acknowledges a bit of a downturn in business due to the current economic climate, he believes this program is a positive move to support local businesses. Geoff commented that, *“by working together, this program can provide a step in the right direction for small businesses to show they can be competitive if given the chance”*.

BMA taking advantage of the Local Buying Program.....

BMA Crinum Mine is just one of BMA's operations taking full advantage of the opportunities, benefits and value of engaging small businesses and supporting local communities through the Local Buying Program.

Judith Stahl (right), **Officer Site Contractor Accommodation** has processed in excess of 15 work packages through the Program. When asked how she personally felt about being able to actively make a contribution back to the community in which she lives, she responded, *“we live in a rural community where it’s important for everyone to support each other for a better living environment. We are an important part of the community and have a responsibility to support local and work collaboratively with local businesses to make them more sustainable and competitive”.*



George Maskovich (left), **Development Scheduler** has identified cost savings for Operations by having site equipment repaired locally. In addition to direct savings, George has also been able to reduce the time he spends on sourcing quotes for goods and services by directly engaging C-Res. George claims, *“the beauty of the Program is that you don’t have to know exactly where to source a certain item from, you just complete a work instruction with our needs and the vendors that can provide those goods/services within the program send you quotes. The program has reduced my work load and made comparing quotes easy.”*



LOCAL BUYING COMMUNITY FOUNDATION

A critical element of the BMA Local Buying Program is the Local Buying Community Foundation. For every approved work package processed through the Local Buying Program, BMA (and specifically the site requiring the goods or services) makes a financial contribution to the Local Buying Community Foundation as the company's commitment to building a sustainable future for the region. As a result of this contribution we are excited to deliver the first Community Foundation capacity building program.

“Building Sustainable Business Communities” -

A Workshop and Networking Event for Small Businesses

7 March 2013

The Local Buying Community Foundation together with the CHDC invites interested businesses to participate in a “Workshop for Small Businesses” and an “Industry and Small Business Networking Event”.

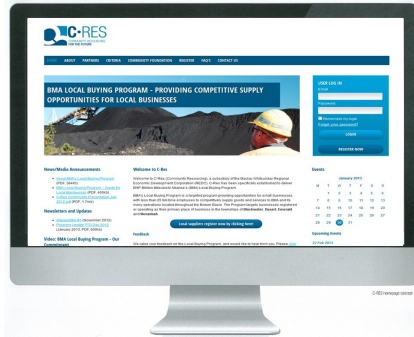
The workshop will be held at the Emerald Induction Training Centre, Selma Rd, from 8.00am to 4.30pm and will consist of a variety of education and training sessions to further develop and enhance business practices. Participants can choose full day (\$50), morning (\$30) or afternoon (\$30) sessions.

Following the workshop will be an Industry and Small Business Network Event at the Mayfair Ridge Tavern Function Room from 5.00pm to 7.00pm with networking opportunities from 5pm and presentations starting at 6pm. There is no charge for this event, but RSVP is essential as places are limited. RSVP for both events is required by Thursday 28th February. For more information on the workshop sessions and how to register, visit www.localbuying.com.au or [click here](#) or email info@localbuying.com.au .

Local Buying Community Foundation – Funding Round 1 2013 closes 22 February

The programs funded by the Foundation are aimed at targeting local business training and development, business grants, employment, scholarships and regional promotion and awareness. Businesses and organisations interested in applying for Community Foundation funding are encouraged to visit the Community Foundation page on the C-Res website and become familiar with the [Community Foundation Guidelines](#). Expressions of Interest for funding can be submitted at any time through the online project proposal form. **There will be four rounds for 2013 with the first round closing on 22 February.** For more information visit www.localbuying.com.au/community or email info@localbuying.com

C-Res Website—Changes and Updates



The following improvements have recently been made to the C-Res website based on feedback from businesses and BMA users. All suppliers are encouraged to regularly check their details and user profiles in their C-Res workspace and notify C-Res if any changes are required:



Goods and Services Categories:

- * Additions: Gifts and Homewares
- * Variations: Building and Hardware Materials
Consulting (Technical / Operational)
Consulting (Non-operational)
Electrical Consumables and Equipment
- * Removals: Labour Hire—Short Term
Technical Labour Hire Maintenance
Technical Labour Hire Mining



Homepage Update:

- * Upcoming Workshops and Community Foundation Funding Due Dates
- * Community Presentations



Supplier Workspace:

- * Supplier 'How To Guides'

C-Res welcomes any feedback on the website so continuous improvement is possible meeting the needs of suppliers and BMA.

C-Res Supplier Registration Requirements—Updating Insurance Information

It is the responsibility of all businesses registered with C-Res to provide current copies of all insurances and lease agreements on expiry of previous documentation submitted. If mandatory registration requirements lapses, then businesses will have their registration temporarily disabled, until C-Res receives and verifies current documentation.

If your insurances / leases have expired and you have received updated copies, please email to info@c-res.com.au

- **Workers Compensation**
- **Public Liability**
- **Lease Agreements**—if it was part of your acceptance of registration to supply lease agreement as proof of trading address in one of the four communities

Supplier registration audits are conducted at regular intervals and email reminders are sent ensuring all supplier documentation is current.

Community / Business Information

BMA Community News

BMA have introduced a Community Newsletter to share information and keep communities up to date with what's happening in BMA and the communities where you live. If you would like to subscribe to these newsletters, email BMA at bmafeedback@bmacoal.com

Certificate IV in Engineering—QLD State Government User Choice Funding

The Government has announced new training opportunities for current tradespeople in the streams of Fluid Power, Welding and Instrumentation to upskill from a Certificate III to a Certificate IV in Engineering with generous employer and student incentives. [Click here](#) for more information.

To remove your name from our mailing list, please [click here](#).

Questions or comments? E-mail us at info@c-res.com.au or call 1800 536 663

To find out more information on the BMA Local Buying Program visit www.c-res.com.au